Proposed Annual Operating Budget Fiscal Years 2015 & 2016

Presentation 2

July 22, 2014



Today's Agenda

- Recap of expense reductions and revenue increases
- Personnel detail
- Rate alternatives
- Surcharge on Connection Fee options
- Ballot/Staff recommendation



Budget Highlights

- Reduced O&M from proposed \$10.6 million FY15 budget
- Reduced fuel expenses from \$11.4 million proposed FY15 budget
- Increased capital spending from \$31.6 million proposed FY15 budget
- Reduction in General Fund \$ 1.2 million
 Transfer from proposed budget
- Swap changes (2)
 \$ 900,000



Budget Highlights (Personnel)

Eliminated 2% employee pay \$800,000 increase

 Unfunded 59 positions \$3.7 million (52 regular/7 overfills)

Reduction in pension \$2.1 million



Budget Highlights RevenueIncrease

 Sale of Electric System Control building \$1.46 million

Wholesale sales (Winter Park) \$ 495,000

- Union County property sale
- \$ 73,000



Personnel Trend

- FY15 (proposed) unfunded 59 FTEs
 - 52 Regular positions and 7 Overfill positions
- FY14 unfunded 55 FTEs
 - 45 Regular positions and 10 overfill positions
- FY13 unfunded 7 FTEs
 - 7 Regular positions

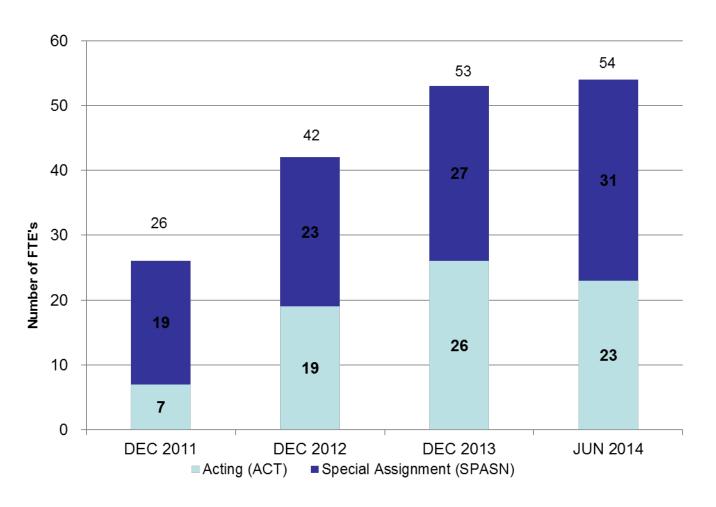


Unfunding Positions

- Temporary Expense Reduction
- Flexibility
 - Low bench strength/unanticipated vacancies with numerous acting and special assignments
 - Succession planning Unfund now but use for pending vacancy
- Cyclical Hiring
 - Construction downturn
 - Building training "classes"
- Similar Budget Impact to Deleting Position
- Administrative Impact Significantly Less Than Delete Then Add Later

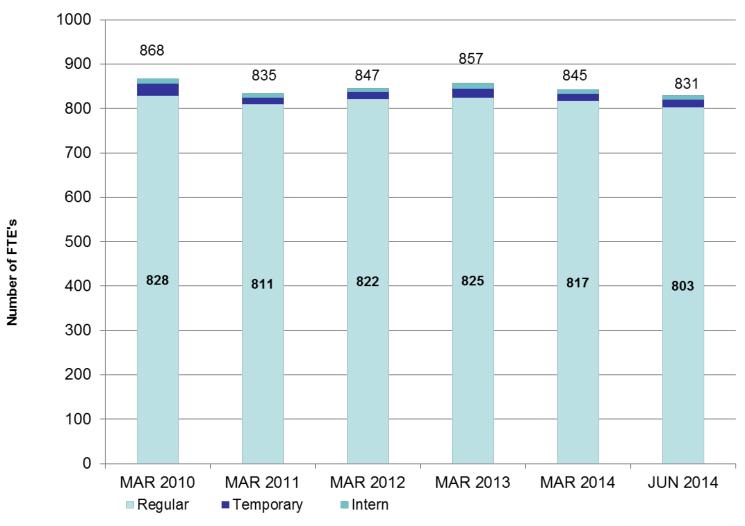


Acting & Special Assignment Trend



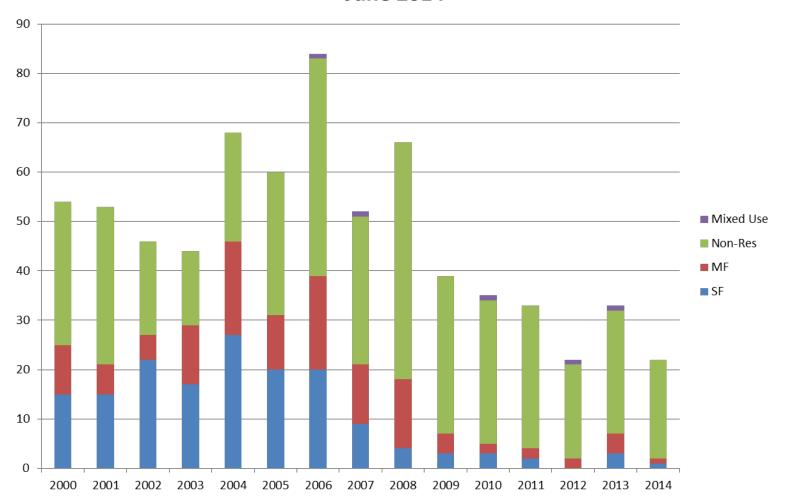


Filled FTE Trend





New Utility Construction Permits Issued June 2014





Budget Highlights (Personnel)

FTEs unfunded in multiple years
 The following positions were unfunded in FY13, FY14, and FY15 (proposed)

| | Department | Position Title | FTE |
|--------------------|--------------------------------------|------------------------|-----|
| Strategic Planning | STRATEGIC PLANNING | AGM STRATEGIC PLANNING | 1 |
| Energy Delivery | FIELD SERVICES | ANALYST | 1 |
| Energy Delivery | ELECTRIC TRANSMISSION & DISTRIBUTION | LEAD LINEWORKER | 1 |
| Energy Delivery | ELECTRIC TRANSMISSION & DISTRIBUTION | LEAD LINEWORKER | 1 |
| Energy Delivery | ELECTRIC TRANSMISSION & DISTRIBUTION | ELECTRIC LINE WORKER | 1 |
| | | | 5 |



RATES



Proposed FY15 Residential Rates

| System | Usage Level | July 2014 Bill | Base Rate Change | Fuel Change | Total Change to Bill | Proposed FY15 Bill |
|------------|------------------|-------------------|---------------------|----------------|----------------------------|-----------------------|
| Electric | 1,000 kWh | \$139.15 | (\$6.75) | \$ 9.00 | \$ 2.25 | \$141.40 |
| Water* | 7,000 gallons | \$ 26.55 | \$ 0.50 | | \$ 0.50 | \$ 27.05 |
| Water | 7,000 gallons | \$ 26.55 | \$1.00 | | \$ 1.00 | \$ 27.55 |
| Wastewater | 7,000 gallons | \$ 48.80 | \$ 1.95 | | \$1.95 | \$ 50.75 |
| Gas | 25 therms | \$ 32.83 | \$ 0.86 | \$ 1.50 | \$ 2.36 | \$ 35.19 |

^{*}Assumes recommended Multi-family Water Rate adopted
July 2014 Electric and Gas Bills based on FA of \$0.069/kWh and PGA of \$0.40/therm.
Proposed FY15 Electric and Gas Bills based on FA of \$0.078/kWh and PGA of \$0.46/therm



Proposed FY15 Business Rate Changes

| System/Class | Usage Level | Change to Bill |
|---------------------------------------|-----------------------|----------------|
| Electric - General Service Non-Demand | 1,500 kWh | 1.2% |
| Electric - General Service Demand | 30,000 kWh, 75 kW | 2.3% |
| Electric - Large Power | 430,000 kWh, 1,000 kW | 2.9% |
| Water | 30,000 gallons | *1.38% / 2.72% |
| Wastewater | 30,000 gallons | 3.57% |
| Gas - Small Commercial | 50 therms | 6.8% |
| Gas - Commercial | 300 therms | 9.4% |
| Gas - Large Volume | 30,000 therms | 9.9% |

*Assumes Multi-family Water Rate adopted



Proposed Residential Electric Rates

| F | Y | <u>1</u> | 4 | | F | Y | 1 | <u>5</u> |
|---|---|----------|---|--|---|---|---|----------|
| | | | _ | | | | | _ |

Monthly Customer Charge

\$11.90 to \$12.90

Energy Charge (\$/kWh)

Tier 1 (0 to 250 kWh)

\$0.039 to \$0.032

Tier 2 (251 to 750 kWh)

\$0.050 to \$0.045

- Tier 3 (Over 750 kWh)

\$0.094 to \$0.080

Fuel Adjustment (\$/kWh)

\$0.069 to \$0.078



Residential Electric Bills by Usage FY 14 vs. Proposed FY15

Proposed

| Usage Level | F' | Y14 Bill | FY15 Bill | Diff | ference |
|-------------|----|----------|--------------|------|---------|
| 0 | \$ | 11.90 | \$ 12.90 | \$ | 1.00 |
| 250 | \$ | 38.90 | \$ 40.40 | \$ | 1.50 |
| 500 | \$ | 68.65 | \$ 71.15 | \$ | 2.50 |
| 750 | \$ | 98.40 | \$ 101.90 | \$ | 3.50 |
| 1000 | \$ | 139.15 | \$ 141.40 | \$ | 2.25 |
| 1250 | \$ | 179.90 | \$ 180.90 | \$ | 1.00 |
| 1500 | \$ | 220.65 | \$ 220.40 | \$ | (0.25) |
| 1750 | \$ | 261.40 | \$ 259.90 | \$ | (1.50) |
| 2000 | \$ | 302.15 | \$ 299.40 | \$ | (2.75) |



Total Residential Bills at GRU Customer Average Use Levels

| | | | | C | change from | 2015 - 2016 |
|----------|--|--------------|--------------|------|-------------|-------------|
| | Usage Levels | 2015 | 2016 | \$ I | ncrease | % Increase |
| Electric | 911 kWh (Single Family Average) | \$ 127.34 | \$ 132.49 | \$ | 5.15 | 4.0% |
| Electric | 757 kWh (Average of All Residential) | \$ 102.89 | \$ 107.37 | \$ | 4.48 | 4.4% |
| Gas | 20 Therms | \$ 30.10 | \$ 31.70 | \$ | 1.60 | 5.3% |
| Water | 6 kgals | \$ 23.30 | \$ 24.10 | \$ | 0.80 | 3.4% |
| ww | 5 kgals | \$ 38.65 | \$ 40.50 | \$ | 1.85 | 4.8% |



Residential Electric Cost per kWh

Base Rate

- Customer Charge at \$12.90
- All additional revenue requirement to be collected through kWh charge at flat rate
 - Base rate cost per kWh in FY15: \$0.051 (decrease from FY14)
 - Base rate cost per kWh in FY14: \$0.059 cents

| Tier Pricing | <u>2014</u> | <u>2015</u> | (Below)/Above | e Cost in FY 15 |
|---|-------------|-------------|---------------|-----------------|
| Tier 1 (0 to 250 kWh) | \$0.039 | \$0.032 | (\$0.019) | (37.3%) |
| Tier 2 (251 to 750 kWh) | \$0.050 | \$0.045 | (\$0.006) | (11.8%) |
| Tier 3 (Over 750 kWh) | \$0.094 | \$0.080 | \$0.029 | 56.9% |



Residential Electric Distribution of Bills CY 2013

| Range of kWh Billed | Number of Bills Issued Annually | Monthly Average Number of Bills | Percent of Bills in Range Annually |
|---------------------|---------------------------------|------------------------------------|--|
| 0 – 250 | 125,215 | 10,435 | 12.06% |
| 251 – 500 | 218,248 | 18,187 | 21.95% |
| 501 – 750 | 231,982 | 19,332 | 23.34% |
| 751 – 1000 | 171,016 | 14,251 | 17.20% |
| 1001 – 1250 | 107,483 | 8,957 | 10.81% |
| 1251 – 1500 | 61,374 | 5,115 | 6.17% |
| 1501 – 2000 | 33,900 | 2,825 | 3.41% |
| Over 2000 | 26,562 | 2,214 | 2.67% |



Alternative Residential Electric Rates

| | <u>FY14</u> | <u>FY15</u> |
|---|-------------|-------------|
| Monthly Customer Charge | \$11.90 to | \$12.95 |
| Energy Charge (\$/kWh) | | |
| Tier 1 (0 to 250 kWh) | \$0.039 to | \$0.032 |
| Tier 2 (251 to 750 kWh) | \$0.050 to | \$0.043 |
| Tier 3 (Over 750 kWh) | \$0.094 to | \$0.083 |
| Fuel Adjustment (\$/kWh) | \$0.069 to | \$0.078 |



Residential Electric Bills by Usage FY 14 vs. Alternative FY15

| | | | Alternative | | |
|--------------------|----|----------|--------------|-----|---------|
| Usage Level | F۱ | /14 Bill | FY15 Bill | Dif | ference |
| 0 | \$ | 11.90 | \$ 12.95 | \$ | 1.05 |
| 250 | \$ | 38.90 | \$ 40.45 | \$ | 1.55 |
| 500 | \$ | 68.65 | \$ 70.70 | \$ | 2.05 |
| 750 | \$ | 98.40 | \$ 100.95 | \$ | 2.55 |
| 1000 | \$ | 139.15 | \$ 141.20 | \$ | 2.05 |
| 1250 | \$ | 179.90 | \$ 181.45 | \$ | 1.55 |
| 1500 | \$ | 220.65 | \$ 221.70 | \$ | 1.05 |
| 1750 | \$ | 261.40 | \$ 261.95 | \$ | 0.55 |
| 2000 | \$ | 302.15 | \$ 302.20 | \$ | 0.05 |



Residential Electric Bills Under Rate Alternatives

| | | | | | ifference ween FY14 | | | fference veen FY14 |
|---|-------------|--------------|-----------------------|-----|------------------------|-------------------------|-------|-----------------------|
| | Usage Level | FY14 Bill | Proposed FY15 Bill | and | l Proposed FY15 | lternative FY15 Bill | and A | Alternative FY15 |
| - | 0 | \$ 11.90 | \$ 12.90 | \$ | 1.00 | \$ 12.95 | \$ | 1.05 |
| | 250 | \$ 38.90 | \$ 40.40 | \$ | 1.50 | \$ 40.45 | \$ | 1.55 |
| | 500 | \$ 68.65 | \$ 71.15 | \$ | 2.50 | \$ 70.70 | \$ | 2.05 |
| | 750 | \$ 98.40 | \$ 101.90 | \$ | 3.50 | \$ 100.95 | \$ | 2.55 |
| | 1000 | \$ 139.15 | \$ 141.40 | \$ | 2.25 | \$ 141.20 | \$ | 2.05 |
| | 1250 | \$ 179.90 | \$ 180.90 | \$ | 1.00 | \$ 181.45 | \$ | 1.55 |
| | 1500 | \$ 220.65 | \$ 220.40 | \$ | (0.25) | \$ 221.70 | \$ | 1.05 |
| | | | | | , , | | - | |
| | 1750 | \$ 261.40 | \$ 259.90 | \$ | (1.50) | \$ 261.95 | \$ | 0.55 |
| | 2000 | \$ 302.15 | \$ 299.40 | \$ | (2.75) | \$ 302.20 | \$ | 0.05 |
| | | | | | | | | |



RATE OPTION

ADD \$600K TO WATER RESERVES REDUCE ELECTRIC RESERVES \$600K



Alternative Residential Electric Rates

Add \$600k to Water Reserves, Reduce Electric Reserves by \$600K

| <u>FY14</u> <u>FY15</u> |
|-------------------------|
|-------------------------|

Monthly Customer Charge \$11.90 to \$12.70

Energy Charge (\$/kWh)

- Tier 1 (0 to 250 kWh) \$0.039 to \$0.032
- Tier 2 (251 to 750 kWh) \$0.050 to \$0.043
- Tier 3 (Over 750 kWh) \$0.094 to \$0.083

Fuel Adjustment (\$/kWh) \$0.069 to \$0.078



Summary of Rate Scenarios

Add \$600k to Water Reserves, Remove \$600k from Electric Reserves

| Usage Level | F | /14 Bill | F | ernative Y15 Bill as Proposed | F | Alternative 115 Bill with Ok Adjustment | Alteri | ence to FY15 native due to c Adjustment |
|-------------|----|----------|----|-------------------------------------|----|---|--------|---|
| 0 | \$ | 11.90 | \$ | 12.95 | \$ | 12.70 | \$ | (0.25) |
| 250 | \$ | 38.90 | \$ | 40.45 | \$ | 40.20 | \$ | (0.25) |
| 500 | \$ | 68.65 | \$ | 70.70 | \$ | 70.45 | \$ | (0.25) |
| 750 | \$ | 98.40 | \$ | 100.95 | \$ | 100.70 | \$ | (0.25) |
| 1000 | \$ | 139.15 | \$ | 141.20 | \$ | 140.95 | \$ | (0.25) |
| 1250 | \$ | 179.90 | \$ | 181.45 | \$ | 181.20 | \$ | (0.25) |
| 1500 | \$ | 220.65 | \$ | 221.70 | \$ | 221.45 | \$ | (0.25) |
| 1750 | \$ | 261.40 | \$ | 261.95 | \$ | 261.70 | \$ | (0.25) |
| 2000 | \$ | 302.15 | \$ | 302.20 | \$ | 301.95 | \$ | (0.25) |



Comparison of FY14 to FY15 Options

Add \$600k to Water Reserves, Remove \$600k from Electric Reserves

| Usage Level | FY15 E | oposed Bill Increase as Proposed | FY15 E | ernative Bill Increase as Proposed | FY15 Bill I | rnative ncrease with adjustment |
|-------------|--------|--|--------|--|-------------|---------------------------------------|
| 0 | \$ | 1.00 | \$ | 1.05 | \$ | 0.80 |
| 250 | \$ | 1.50 | \$ | 1.55 | \$ | 1.30 |
| 500 | \$ | 2.50 | \$ | 2.05 | \$ | 1.80 |
| 750 | \$ | 3.50 | \$ | 2.55 | \$ | 2.30 |
| 1000 | \$ | 2.25 | \$ | 2.05 | \$ | 1.80 |
| 1250 | \$ | 1.00 | \$ | 1.55 | \$ | 1.30 |
| 1500 | \$ | (0.25) | \$ | 1.05 | \$ | 0.80 |
| 1750 | \$ | (1.50) | \$ | 0.55 | \$ | 0.30 |
| 2000 | \$ | (2.75) | \$ | 0.05 | \$ | (0.20) |



RATE OPTION

MOVE CR3 RESERVE INTO ELECTRIC REVENUES TO REDUCE ELECTRIC RATES



Alternative Residential Electric Rates

Add CR3 Reserve to Electric Revenues

| FY14 | FY15 |
|------|------|
| | |

Monthly Customer Charge \$11.90 to \$12.65

Energy Charge (\$/kWh)

| - Tier 1 (0 to 250 kWh | so.039 to 3 | \$0.031 |
|------------------------|--------------|---------------|
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- Tier 2 (251 to 750 kWh) \$0.050 to \$0.042
- Tier 3 (Over 750 kWh) \$0.094 to \$0.084

Fuel Adjustment (\$/kWh) \$0.069 to \$0.078



Summary of Rate Alternatives

Add CR3 Reserve to Electric Revenues

| Usage Level | FY | '14 Bill | Alternative FY15 Bill et as Proposed | FY | Alternative 15 Bill with CR3 Adjustment | Alte | erence to FY15 rnative due to 3 Adjustment |
|-------------|----|----------|--|----|---|------|--|
| 0 | \$ | 11.90 | \$ 12.95 | \$ | 12.65 | \$ | (0.30) |
| 250 | \$ | 38.90 | \$ 40.45 | \$ | 39.90 | \$ | (0.55) |
| 500 | \$ | 68.65 | \$ 70.70 | \$ | 69.90 | \$ | (0.80) |
| 750 | \$ | 98.40 | \$ 100.95 | \$ | 99.90 | \$ | (1.05) |
| 1000 | \$ | 139.15 | \$ 141.20 | \$ | 140.40 | \$ | (0.80) |
| 1250 | \$ | 179.90 | \$ 181.45 | \$ | 180.90 | \$ | (0.55) |
| 1500 | \$ | 220.65 | \$ 221.70 | \$ | 221.40 | \$ | (0.30) |
| 1750 | \$ | 261.40 | \$ 261.95 | \$ | 261.90 | \$ | (0.05) |
| 2000 | \$ | 302.15 | \$ 302.20 | \$ | 302.40 | \$ | 0.20 |



Comparison of FY14 to FY15 Options

Add CR3 Reserve to Electric Revenues

| Hanna Lavel | FY15 E | oposed Bill Increase | Pro FY15 E | ernative oposed sill Increase | Pro FY15 Bill I | rnative posed ncrease with |
|-------------|--------|-------------------------|---------------|-------------------------------------|--------------------|----------------------------------|
| Usage Level | Budget | as Proposed | Budget | as Proposed | CR3 Ad | justment |
| 0 | \$ | 1.00 | \$ | 1.05 | \$ | 0.75 |
| 250 | \$ | 1.50 | \$ | 1.55 | \$ | 1.00 |
| 500 | \$ | 2.50 | \$ | 2.05 | \$ | 1.25 |
| 750 | \$ | 3.50 | \$ | 2.55 | \$ | 1.50 |
| 1000 | \$ | 2.25 | \$ | 2.05 | \$ | 1.25 |
| 1250 | \$ | 1.00 | \$ | 1.55 | \$ | 1.00 |
| 1500 | \$ | (0.25) | \$ | 1.05 | \$ | 0.75 |
| 1750 | \$ | (1.50) | \$ | 0.55 | \$ | 0.50 |
| 2000 | \$ | (2.75) | \$ | 0.05 | \$ | 0.25 |



Business Rate Changes Proposed FY15 and Options

| System/Class | Under Proposed FY15 Budget | Move \$600k Water/Electric Reserve | CR3 Electric Reserve |
|--|-------------------------------|--|-------------------------|
| Electric - General Service Non-Demand | 1.2% | 1.1% | 1.0% |
| Electric - General Service Demand | 2.3% | 1.9% | 1.5% |
| Electric - Large Power | 2.9% | 2.5% | 1.7% |



Summary of Rate Scenarios Add Both Reserves to Electric Reserves

| Alternative | | | | | |
|-------------|------|------|------|--|--|
| FY15 | Bill | with | Both | | |

| | F112 DIII WILLI DOLLI | | | | | |
|-------------|-----------------------|---------|----|------------|----------|-------------|
| Usage Level | FY | 14 Bill | F | Reductions | FY 15 Bi | II Increase |
| 0 | \$ | 11.90 | \$ | 12.45 | \$ | 0.55 |
| 250 | \$ | 38.90 | \$ | 39.70 | \$ | 0.80 |
| 500 | \$ | 68.65 | \$ | 69.70 | \$ | 1.05 |
| 750 | \$ | 98.40 | \$ | 99.70 | \$ | 1.30 |
| 1000 | \$ | 139.15 | \$ | 140.20 | \$ | 1.05 |
| 1250 | \$ | 179.90 | \$ | 180.70 | \$ | 0.80 |
| 1500 | \$ | 220.65 | \$ | 221.20 | \$ | 0.55 |
| 1750 | \$ | 261.40 | \$ | 261.70 | \$ | 0.30 |
| 2000 | \$ | 302.15 | \$ | 302.20 | \$ | 0.05 |



Electric FY 15 Proposed Time of Use Rates

| Customer Class | Rate Component | July 2014 Rate | Proposed FY15 Rate |
|----------------------------|--|------------------------------|------------------------------|
| Residential | Customer Charge | \$17.60 | Delete Rate |
| | On Peak \$/kWh Off-Peak \$/kWh | \$0.139 \$0.035 | Delete Rate Delete Rate |
| General Service Non-Demand | Customer Charge | \$35.00 | \$40.00 |
| | On Peak \$/kWh Off-Peak \$/kWh | \$0.169 \$0.042 | \$0.162 \$0.038 |
| General Service Demand | Customer Charge | \$55.00 | \$100.00 |
| | On Peak \$/kWh Off-Peak \$/kWh Demand Charge \$/kW | \$0.064 \$0.016 \$9.25 | \$0.072 \$0.023 \$8.75 |
| Large Power | Customer Charge | \$305.00 | \$350.00 |
| | On Peak \$/kWh Off-Peak \$/kWh Demand Charge \$/kW | \$0.062 \$0.016 \$9.25 | \$0.066 \$0.020 \$8.75 |

Peak Hours: Weekdays, 6:00 am to 10:00 pm, excluding holidays.

Off-peak Hours: All other hours. Fuel Adjustment Applies to All TOU kWh.



CONNECTFREE/ SURCHARGE ON CONNECTION FEES



ConnectFree Resolution Overview

- Passed July 2003; Revised November 2005; Revised January 2014
- ½ of proceeds from surcharge on W/WW connection charges outside City go to General Government ConnectFree fund
- Extension of Water, WW & Reclaimed water to residences inside City
- Prioritization

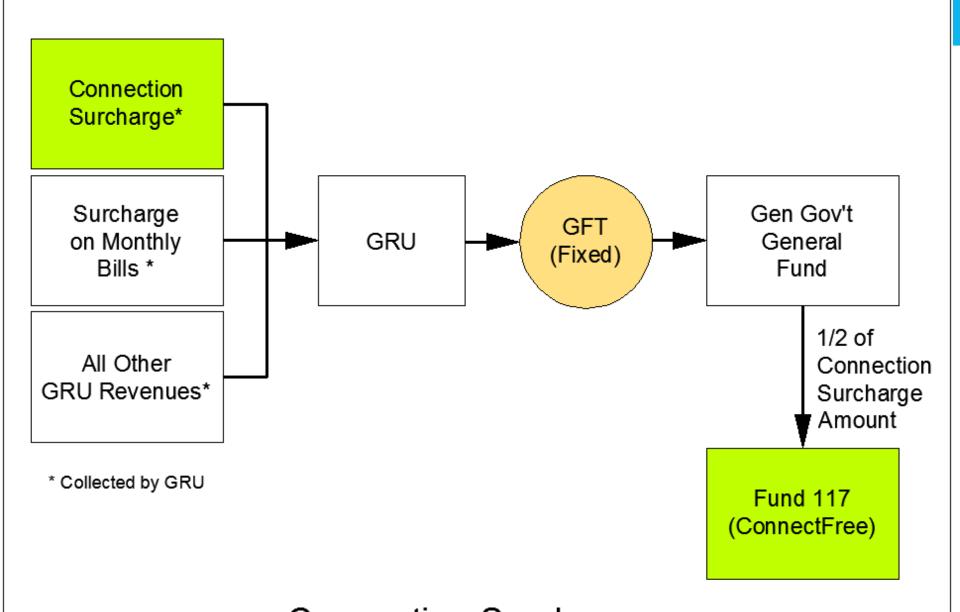


Source of Funds: Surcharge on W/WW Connection Charges Outside City

Connection Charge for 5/8" meter outside City limits

| | Connect | 25% |
|------------|---------------|------------------|
| | <u>Charge</u> | <u>Surcharge</u> |
| Water | \$1,550 | \$387.50 |
| Wastewater | \$3,680 | \$920.00 |
| Total | \$5,230 | \$1,307.50 |





Connection Surcharge:
Flow of Funds Under Current GFT System

2014 & Projected 2015 ConnectFree Balances

| Projected 2015 Net Available Balance | \$661,469 |
|--|-------------------|
| Other ConnectFree Projects (approximate) | <u>-\$80,000</u> |
| Allocation of ½ of 2014 W/WW Surcharge Rev | \$125,000 |
| 2014 Net Available Balance | \$616,469 |
| Reichert House | <u>- \$10,000</u> |
| Arbour Valley Affordable Housing Project | - \$46,000 |
| Empowerment Homeless Center | - \$625,000 |
| Total Fund Balance | \$1,297,469 |



Surcharge on Connection Fees

Surcharge on Connection Fee Options

- Continue as is refer to committee for further discussion
- Continue as is discuss at a future City
 Commission meeting
- Moratorium in FY15, reduce GFT \$250,000
- Discontinue in FY15, reduce GFT \$250,000



ConnectFree/ Surcharge on Connection Fees

Surcharge on Connection Fee Balance (about \$600,000)

- Maintain in GG budget and continue to use for ConnectFree
- Transfer funds to GRU's water reserve fund and use the same amount of funding to offset electric rates

General Fund Transfer

- Maintain GFT at \$35,142,000 as agreed by resolution on April 17, 2014
- Reduce GFT to \$34,892,000 if elimination of surcharge on Connection Fees



Recommendation

The City Commission direct the City Attorney to draft, and the Clerk of the Commission to advertise an ordinance to adopt the recommended rates and charges for Electric, Water, Wastewater and Gas.

