

Rating Agency

- GRU is rated by the 3 major agencies
- Investors use these ratings reports as a means to judge and compare GRU to other bonds available in the municipal market
- GRU's credit ratings directly relate to the cost of GRU's debt:
 - Fixed rate bonds: rates determined once, at pricing
 - Variable Rate bonds: cost of the credit facility supporting the variable rate debt increases as GRU's ratings are lowered
- Some reputational risk associated with a rating downgrade
- Ratings analysts do their work throughout the year

- Three major rating agencies
 - FitchRatings
 - Standard & Poor's
 - Moody's
- Rating agencies assess publicly held companies (Pepsico) <u>across</u>
 <u>the globe</u> to include the United States government, counties, cities, utilities...
- These agencies work on behalf of investors and bondholders not the debt issuing entities
- They assess financial & operational status of debt issuers in order to communicate to prospective investors the relative level of risk associated with a potential investment

- They accomplish this financial review by analyzing the metrics of a company
 - Metrics are financial ratios that serve as measures of quantitative assessment used for assessing, comparing and tracking performance
- In determining ratings, each rating agency uses
 - slightly different metrics
 - slightly different formulas to calculate these metrics
 - applies slightly different weights to these metrics
- Agencies conduct a full review of frequent issuers annually
 - Can provide a formal report or just a generic update

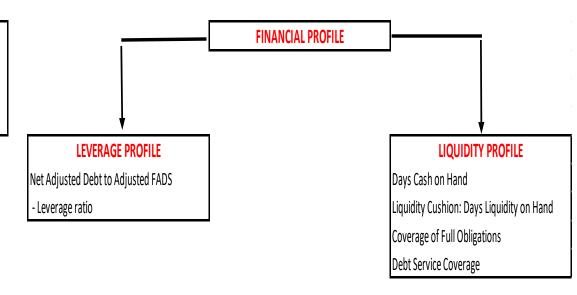
FitchRatings Key Ratings Drivers

REVENUE DEFENSIBILITY

- Exposure to demand volatility
- Flexibility within rate-setting framework to recover costs of service

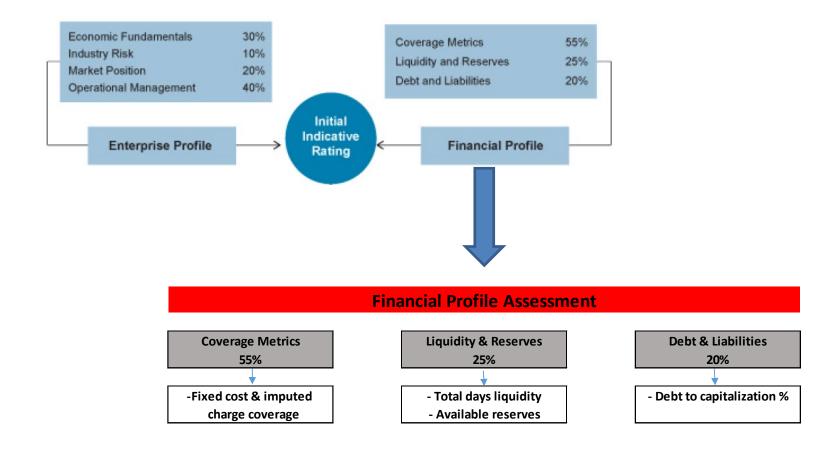
OPERATING RISK

- Operating cost burden
- Operating cost flexibility
- Current & future capital requirements



Criteria as of: April 2019

S & P Global Ratings



Moody's

RATING METHODOLOGY

Primary Rating Factors

Cost Recovery
Framework Within
Service Territory
25%

Willingness & Ability to Recover Costs with Sound Financial Metrics 25%

Generation & Power
Procurement Risk
Exposure
10%

Competitiveness

Financial Strength & Liquidity
30%

Adjusted Days
Liquidity on hand
Debt Ratio
Coverage Ratio
10%
10%
10%

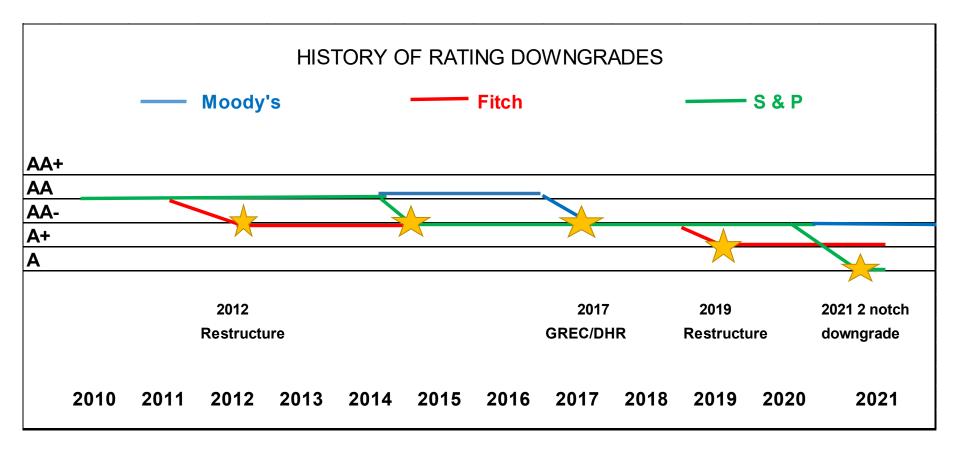
- Specific analyst (and backup) is assigned to an issuer
- This analyst team conducts reviews, meets virtually and/or on site with GRU management team
- The same analyst team <u>typically</u> rates GRU each time
- The analyst team prepares a rating note which is presented by the lead analyst to the agency's Credit or Rating Committee
 - Credit Committee is a group constituted by the rating agency charged with assigning ratings to securities
 - Can be "cross sector" meaning the analyst that works with the City of Gainesville could be in the committee working on GRU's ratings

- Credit Committee issues rating and rating report
- GRU has an opportunity to comment on the report, comments that the rating agency can take into account or not at their discretion
- Rating report is disseminated to the investment community and GRU at the same time

- The system is designed to provide independence and critical review
- It is imperative that rating agencies maintain the trust and credibility of their customers in the investment community
- Again, GRU is not their customer

	Moody's	S&P	Fitch
	Aaa	AAA	AAA
	Aa1	AA+	AA+
	Aa2	AA	AA
	Aa3	AA-	AA-
	A1	A+	A+
	A2	Α	Α
	A3	A-	Α-
	Baa1	BBB+	BBB+
	Baa2	BBB	BBB
Investment Grade	Baa3	BBB-	BBB-
Junk Bonds	Ba1	BB+	BB+
	Ba2	ВВ	BB
	Ва3	BB-	BB-
	B1	B+	B+
	B2	В	В
	В3	B-	B-
	Caa1	CCC+	CCC
	Caa2	CCC+	
	Caa3	CCC-	
_	Ca		
Default	С	D	D
Current GRU rating			

Prior ratings before downgrades



Each agency has downgraded GRU since 2010 5 downgrades over past decade Lower credit ratings equals increased cost

- Higher cost when issuing debt
- Less refunding / restructuring savings
- Greater counterparty risk
- Collateral posting requirements (use of cash)
- Higher cost for credit facilities (bank loans & fees)

- 5 downgrades over the past decade
 - Primary factors high leverage and high general fund transfer
- 2012 restructure to offset bill impacts of PPA for the biomass plant
- 2019 restructure to offset dis-savings from 2012 restructure, bolster reserves and pay cash for CIS/AMI and DH2 gas conversion

- Important to maintain ongoing relationships with the rating agencies
- Doctrine of "No Surprises"
 - Proactively report significant issues, financial or operational
 - Before they become public knowledge if possible
 - Builds credibility with analyst and Credit Committee
- Perform quarterly ratio analysis internally to monitor our financial metrics in accordance with the metrics, formulas, and calculations of each agency

FitchRatings September 30, 2021 Pre Audit Review Financial Metrics

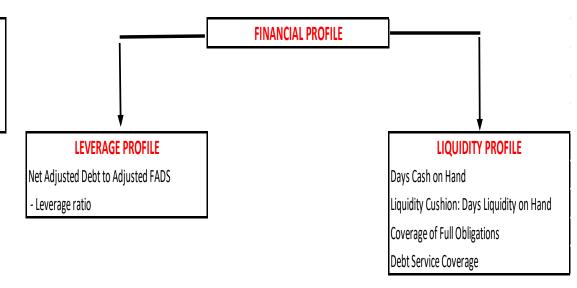
FitchRatings Key Ratings Drivers

REVENUE DEFENSIBILITY

- Exposure to demand volatility
- Flexibility within rate-setting framework to recover costs of service

OPERATING RISK

- Operating cost burden
- Operating cost flexibility
- Current & future capital requirements



SUMMARY: FY21 FITCHRATINGS FINANCIAL METRICS

	LIQ	UIDITY		LEV	ERAGE		DEBT SERVI	CE COVERAGE		OTHER FINANCIAL & OPERATING METRICS			
	Days Cash	Liquidity Days			Net Debt/Net	Equity/	Debt Service	Coverage of	Operating	GFT/Operatin	g CAPEX/Dep. &	Debt Service/	Retail Electric
	On Hand	On Hand	Debt/FADS	Leverage	Capital Assets	Capitalization	Coverage	Full Obligations	Margin	Revenue	Amortization	Cash Op. Expense	Rev (cents)/KWH Sold
GRU													
FY14	226	311	9.16	10.14	79.90%	19.52%	1.88	1.55	16.17%	9.19%	67.48%	32.71%	14.66
FY15	219	297	8.56	9.61	80.77%	19.45%	1.90	1.62	13.97%	8.19%	67.47%	36.51%	14.94
FY16	228	312	8.65	9.77	76.43%	20.62%	1.83	1.55	12.41%	8.07%	77.61%	35.64%	13.71
FY17	235	315	8.43	9.43	82.85%	21.32%	1.69	1.42	13.86%	7.78%	66.12%	36.55%	16.65
FY18	158	249	9.59	11.06	79.53%	19.67%	1.89	1.51	18.29%	9.04%	874,40%	29.21%	15.00
FY19	176	407	9.46	11.12	80.76%	18.97%	2.05	1.66	20.83%	9.19%	67.28%	27.07%	14.91
FY20	258	518	9.13	9.89	81.87%	18.90%	2.11	1.71	20.12%	9.80%	88.86%	28.17%	10.35
FY21	259	496	9.43	10.24	83.46%	17.74%	2.12	1.71	18.94%	9.37%	89.47%	26.92%	9.91
Fitch 20 AA- Median	238	249	i	5.15	i	63.00%	2.04	1.38		5.74%	153.00%		
Fitch 20 A+ Median	171	. 4 204	į	5.96	į	49.00%	2.17	1.59		5.70%	155.00%		
Florida 20 peer group median	256	256	1	4.40	1	46.00%	1.99	1.87		13.66%	115.00%		
	1	2		3							4		

TAKE AWAY: Liquidity & coverage metrics have been consistently sound. Leverage and GFT as a % of operating revenue are high and represent the primary challenge to our rating.

Liquidity

Days Cash on Hand Liquidity Days on Hand

	GRU LIQUIDITY METRI	CS TREND
	DAYS CASH ON HAND	LIQUIDITY DAYS ON HAND
FY14	226	311
FY15	219	297
FY16	228	312
FY17	235	315
FY18	158	249
FY19	176	407
FY20	258	518
FY21	259	496

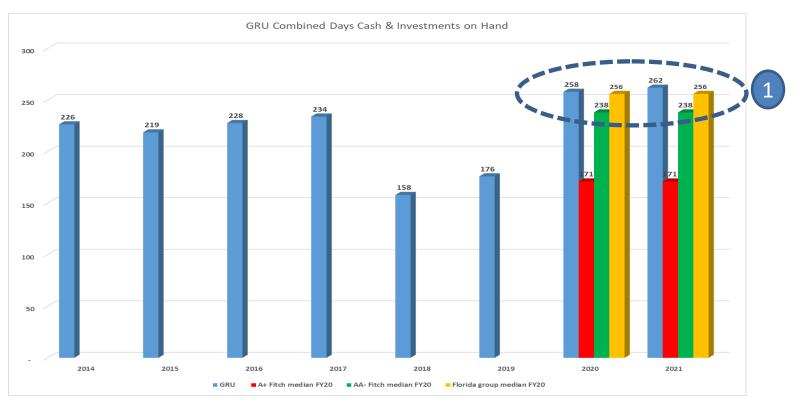
FY17 forward includes UPIF per Fitch updated formula

	SUMMARY	OF LIQUIDITY METRIC	CS	
		Fitch FY20	Fitch 20	FY20
	GRU FY21	AA- Median	A+ Median	Florida Peer Group
Days Cash on Hand	259	238	171	256
Days Liquidity on Hand	496	249	204	256
Florida peer group = JEA, OUC	, Tallahassee and Lak	eland		

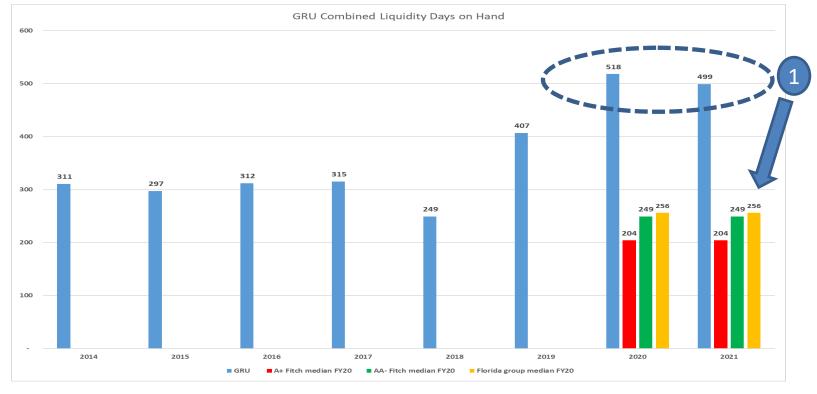
Fitch & Florida peer group medians per Fitch U.S. Public Power: Peer Review published June 21, 2021

Liquidity

- Days cash on hand up from 258 days to 259 days
 - \$14.6M increase in unrestricted cash
 - Offset to some degree by increase in average daily expense
 - Fuel expense up \$24.7M
- Days liquidity on hand down from 518 days to 496 days
- Liquidity metrics do not include available but undrawn lines of credit (total \$75M with Truist Bank)
- Take away: GRU liquidity metrics exceed Fitch AA- medians and serve to counter the high leverage metrics



		2014	2015	2016	2017	2018	2019	2020	2021
DAYS CASH ON HA	ND: Unrestricted Cash / Average Daily Operating Expense	-			-				
COMBINED	Unrestricted Cash								
	Operating cash & investments	64,756,240	53,539,963	62,635,050	49,488,170	26,793,420	27,505,536	34,499,741	24,583,092
	UPIF cash & investments	-	-	-	35,418,075	14,716,405	27,687,286	51,667,909	66,319,739
	Rate Stabilization Fund cash & investments	64,030,121	72,104,746	74,262,078	62,431,906	57,703,806	56,941,703	62,945,910	74,450,555
	= Unrestricted Cash	128,786,361	125,644,709	136,897,128	147,338,151	99,213,631	112,134,525	149,113,560	165,353,386
	Average Daily Operating Expense								
	Total operating expense	340,246,921	366,437,027	379,977,926	396,702,379	328,936,572	329,899,343	311,973,248	331,093,674
	Less depreciation & amortization	(84,449,419)	(95,454,204)	(99,343,149)	(105,402,712)	(94,080,133)	(97,336,684)	(101,046,520)	(100,355,464)
	Less capital lease payments - GREC	(48,200,000)	(61,200,000)	(61,200,000)	(61,200,000)	(6,300,000)	-	-	-]
	= Operating expense	207,597,502	209,782,823	219,434,777	230,099,667	228,556,439	232,562,659	210,926,728	230,738,210
	Divided by 365 or days in FY	365	365	365	365	365	365	365	365
	= Average Daily Operating Expense	568,760	574,747	601,191	630,410	626,182	637,158	577,881	632,159
	Unrestricted Cash	128,786,361	125,644,709	136,897,128	147,338,151	99,213,631	112,134,525	149,113,560	165,353,386
	Divided by Average Daily Operating Expense	568,760	574,747	601,191	630,410	626,182	637,158	577,881	632,159
	= Days Cash on Hand	226	219	228	234	158	176	258	262



		2014	2015	2016	2017	2018	2019	2020	2021
DAYS LIQUIDITY OF	N HAND: Unrestricted Cash / Average Daily Operating Expense								
COMBINED	Unrestricted Cash								
	Operating cash & investments	64,756,240	53,539,963	62,635,050	49,488,170	26,793,420	27,505,536	34,499,741	24,583,092
	UPIF cash & investments	-	-	-	35,418,075	14,716,405	27,687,286	51,667,909	66,319,739
	Rate Stabilization Fund cash & investments	64,030,121	72,104,746	74,262,078	62,431,906	57,703,806	54,361,703	62,945,910	74,450,555
	Authorized but Unissued CP/LOC	48,000,000	45,100,000	50,500,000	51,100,000	57,000,000	150,000,000	150,000,000	150,000,000
	= Total Liquidity	176,786,361	170,744,709	187,397,128	198,438,151	156,213,631	259,554,525	299,113,560	315,353,386
	Average Daily Operating Expense								
	Total operating expense	340,246,921	366,437,027	379,977,926	396,702,379	328,936,572	329,899,343	311,973,248	331,093,674
	Less depreciation & amortization	(84,449,419)	(95,454,204)	(99,343,149)	(105,402,712)	(94,080,133)	(97,336,684)	(101,046,520)	(100,355,464)
	Less capital lease payments - GREC	(48,200,000)	(61,200,000)	(61,200,000)	(61,200,000)	(6,300,000)	-	-	
	= Operating expense	207,597,502	209,782,823	219,434,777	230,099,667	228,556,439	232,562,659	210,926,728	230,738,210
	Divided by 365	365	365	365	365	365	365	365	365
	= Average Daily Operating Expense	568,760	574,747	601,191	630,410	626,182	637,158	577,881	632,159
	Total Liquidity	176,786,361	170,744,709	187,397,128	198,438,151	156,213,631	259,554,525	299,113,560	315,353,386
	Divided by Average Daily Operating Expense	568,760	574,747	601,191	630,410	626,182	637,158	577,881	632,159
	= Days Liquidity on Hand	311	297	312	315	249	407	518	499

Leverage

Net Adjusted Debt/Adjusted Funds Available for Debt Service (Leverage) Total Debt/Funds Available for Debt Service Net Debt/Net Capital Assets Equity/Capitalization

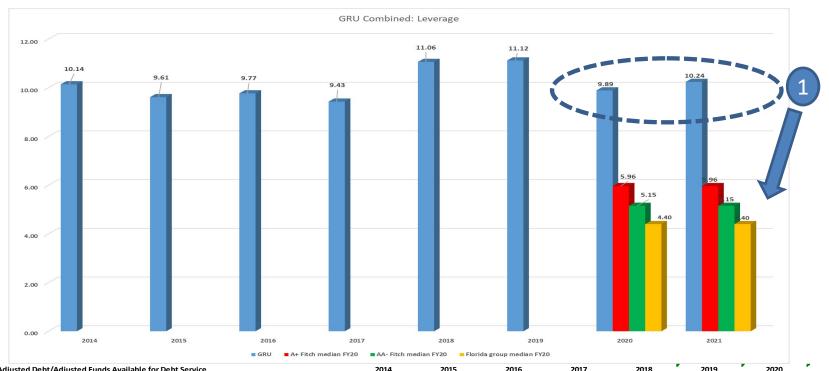
		GRU LEVERAGE METR	RICS TREND	
	DEBT/FADS	LEVERAGE	NET DEBT/NET CAPITAL ASSETS	EQUITY/CAPITALIZATION
FY14	9.16	10.14	79.90%	19.52%
FY15	8.56	9.61	80.77%	19.45%
FY16	8.65	9.77	76.43%	20.62%
FY17	8.43	9.43	82.85%	21.32%
FY18	9.59	11.06	79.53%	19.67%
FY19	9.46	11.12	80.76%	18.97%
FY20	9.13	9.89	81.87%	18.90%
FY21	9.43	10.24	83.46%	17.74%

	SUMMARY	Y OF LEVERAGE METRIC	CS	
		Fitch FY20	Fitch 20	FY20
	GRU FY21	AA- Median	A+ Median	Florida Peer Group
Debt/FADS	9.43			
Leverage	10.24	5.15	5.96	4.40
Net Debt/Net Capital Assets	83.46%			
Equity/Capitalization	17.74%	63.00%	49.00%	46.00%
[2]				
Florida peer group = JEA, OU	C, Tallahassee and Lak	eland		

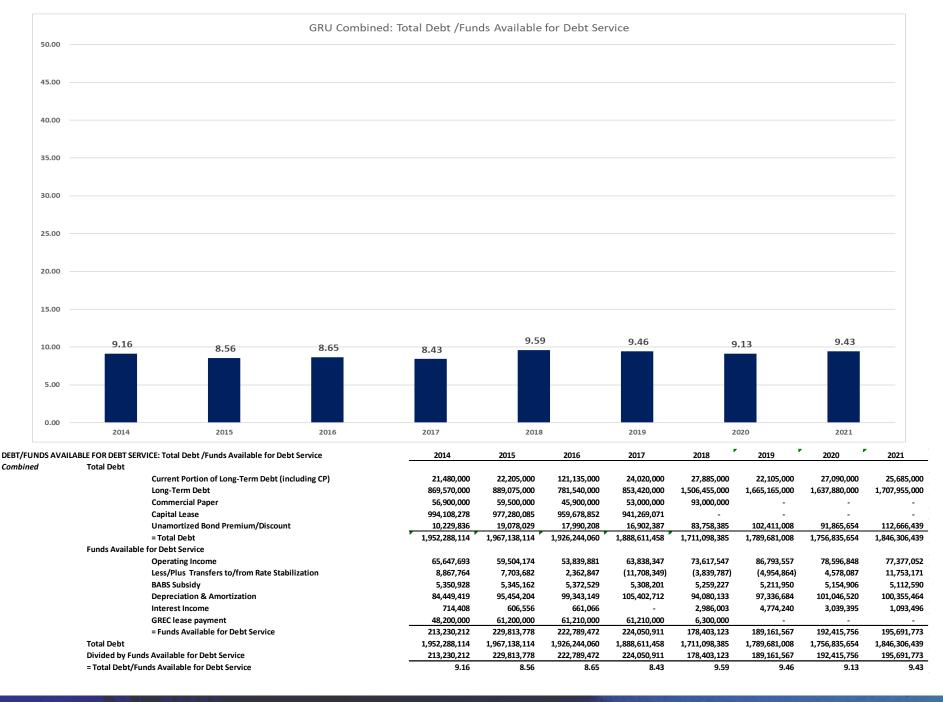
Fitch & Florida peer group medians per Fitch U.S. Public Power: Peer Review published June 21, 2021

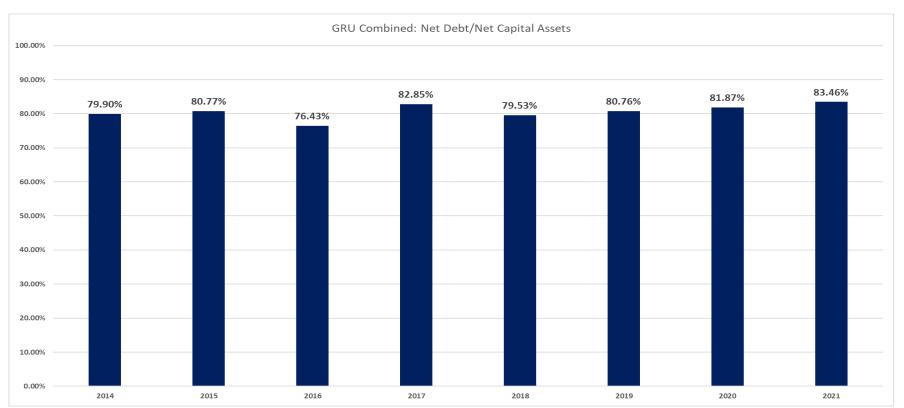
Leverage

- All leverage ratios declined slightly from FYE20
- Approximately \$90M net increase in debt related to Series 2021A bonds
- GRU is too highly leveraged
 - leverage ratios are well above Fitch AA- and A+ medians
 - High leverage due to 2017 Biomass transaction

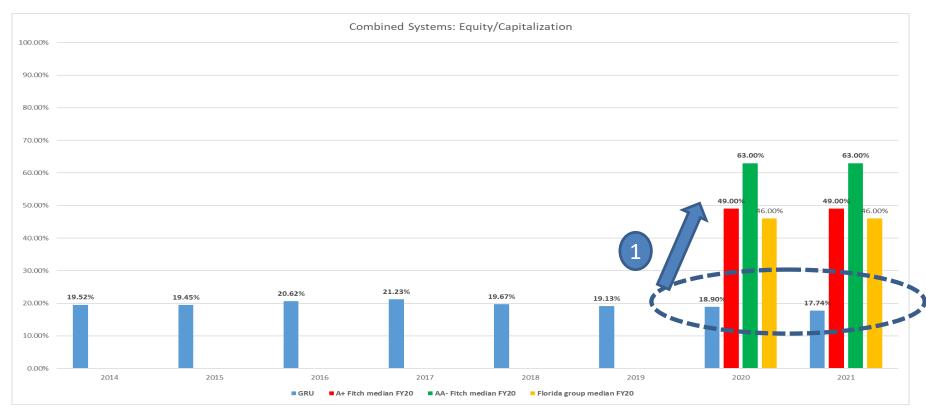


LEVERAGE: Net Adjuste	d Debt/Adjusted Funds Available for Debt Service	2014	2015	2016	2017	2018	2019	2020	2021
Combined	Net Adjusted Debt								
	Current Portion of Long-Term Debt	38,308,193	39,806,233	139,544,781	43,275,473	27,885,000	22,105,000	27,090,000	25,685,000
	Long-Term Debt	1,846,850,085	1,848,753,852	1,722,809,071	1,775,433,598	1,506,455,000	1,665,165,000	1,637,880,000	1,707,955,000
	Commercial Paper	56,900,000	59,500,000	45,900,000	53,000,000	93,000,000	-	-	-
	Unamortized bond premium	10,229,836	19,078,029	17,990,208	16,902,387	83,758,385	102,411,008	91,865,654	112,666,439
	=Total Debt	1,952,288,114	1,967,138,114	1,926,244,060	1,888,611,458	1,711,098,385	1,789,681,008	1,756,835,654	1,846,306,439
	Fitch Adjusted Net Pension Liability	-	140,388,000	165,189,000	158,186,000	122,365,000	173,800,000	90,889,000	90,889,000
	Adjustment for Purchased Power						19,606,000	14,718,000	13,322,040
	Less Operating Cash & Investments	(64,756,240)	(53,539,963)	(62,635,050)	(49,488,170)	(26,793,426)	(27,505,536)	(34,499,741)	(24,583,092)
	Less RSF Cash & Investments	(64,030,121)	(72,104,746)	(74,262,078)	(62,431,906)	(57,703,806)	(56,941,703)	(62,945,910)	(74,450,555)
	Less UPIF cash & investments				(35,418,075)	(14,716,405)	(27,687,286)	(51,667,909)	(66,319,739)
	Less Debt Service Cash & Investments	(39,682,742)	(40,816,148)	(41,714,440)	(42,322,319)	(59,269,274)	(56,094,239)	(60,083,857)	(58,412,082)
	= Net Adjusted Debt	1,783,819,011	1,941,065,257	1,912,821,492	1,857,136,988	1,674,980,474	1,814,858,244	1,653,245,237	1,726,752,011
	Adjusted Funds Available for Debt Service								
	Operating Income	65,647,693	59,504,174	53,839,881	63,838,347	73,617,547	86,793,557	78,596,848	77,377,052
	Less/Plus Transfers to/from Rate Stabilization	8,867,764	7,703,682	2,362,847	(11,708,349)	(3,839,787)	(4,954,864)	4,578,087	11,753,171
	BABS Subsidy	5,350,928	5,345,162	5,372,529	5,308,201	5,259,227	5,211,950	5,154,906	5,112,590
	Depreciation & Amortization	84,449,419	95,454,204	99,343,149	105,402,712	94,080,133	97,336,684	101,046,520	100,355,464
	Interest Income	714,408	606,556	661,066	-	2,986,003	4,774,240	3,039,395	1,093,496
	Adjustment for Purchased Power						2,451,000	1,840,000	-
	GREC lease payment	48,200,000	61,200,000	61,210,000	61,210,000	6,300,000	-	-	
	= Funds Available for Debt Service	213,230,212	229,813,778	222,789,472	224,050,911	178,403,123	191,612,567	194,255,756	195,691,773
	Less GFT	(37,316,841)	(34,892,425)	(34,994,591)	(35,814,010)	(36,379,080)	(38,285,000)	(38,285,000)	(38,285,000)
	Plus Pension Expense		7,000,000	8,000,000	8,600,000	9,400,000	9,918,000	11,200,000	11,200,000
	= Adjusted Funds Available for Debt Service	175,913,371	201,921,353	195,794,881	196,836,901	151,424,043	163,245,567	167,170,756	168,606,773
	Net Adjusted Debt	1,783,819,011	1,941,065,257	1,912,821,492	1,857,136,988	1,674,980,474	1,814,858,244	1,653,245,237	1,726,752,011
	Divided by Adjusted Funds Available for Debt Service	175,913,371	201,921,353	195,794,881	196,836,901	151,424,043	163,245,567	167,170,756	168,606,773
	= Leverage	10.14	9.61	9.77	9.43	11.06	11.12	9.89	10.24





	2014	2015	2016	2017	2018		2019	202	0	2021	
NET D	EBT/NET CAPITAL ASSETS:Net	Debt divided by Net Capital Assets		2014	2015	2016	2017	2018	2019	2020	2021
Comb	ined Net Debt										
		Current Portion of Long-Term Debt		38,308,193	39,806,233	49,544,781	43,275,473	27,885,000	22,105,000	27,090,000	25,685,000
		Long-Term Debt		1,846,850,085	1,848,753,852	1,722,809,071	1,775,433,598	1,506,455,000	1,665,165,000	1,637,880,000	1,707,955,000
		Commercial Paper		56,900,000	59,500,000	45,900,000	53,000,000	93,000,000	-	-	-
		Unamortized Bond Premium		10,229,836	19,078,029	17,990,208	16,902,387	83,758,385	102,411,008	91,865,654	112,666,439
		= Total Debt		1,952,288,114	1,967,138,114	1,836,244,060	1,888,611,458	1,711,098,385	1,789,681,008	1,756,835,654	1,846,306,439
		Less Operating Cash & investments		(64,756,240)	(53,539,963)	(62,635,050)	(49,488,170)	(26,793,426)	(27,505,536)	(34,499,741)	(24,583,092)
		Less RSF Cash & investments		(64,030,121)	(72,104,746)	(74,262,078)	(62,431,906)	(57,703,806)	(56,941,703)	(62,945,910)	(74,450,555)
		Less Debt Service Fund Cash & investmen	nts	(39,682,742)	(40,816,148)	(41,714,440)	(42,322,319)	(59,269,274)	(56,094,239)	(60,083,857)	(66,319,739)
		Less Construction Fund Cash & Investme	nts	(29,034,046)	(51,108,130)	(18,258,514)	(8,828,762)	(35,197,090)	(125,749,489)	(67,152,924)	(125,707,236)
		= Net Debt		1,754,784,965	1,749,569,127	1,639,373,978	1,725,540,301	1,532,134,789	1,523,390,041	1,532,153,222	1,555,245,817
		Divided by Net Capital Assets		2,196,230,910	2,166,088,317	2,144,929,363	2,082,742,196	1,926,451,932	1,886,223,139	1,871,400,482	1,863,541,611
		=Net Debt/Net Capital Assets		79.90%	80.77%	76.43%	82.85%	79.53%	80.76%	81.87%	83.46%



EQUITY / CAPITALIZ	ATION: Net Position/ (Net Position + Total Debt)	2014	2015	2016	2017	2018	2019	2020	2021
Combined	Net Position								
	Total Assets & Deferred Outflows of Resources	2,644,550,355	2,770,487,010	2,734,296,442	2,633,316,564	2,398,868,717	2,537,713,450	2,574,515,680	2,598,124,459
	Less Total Liabilities	(2,106,773,954)	(2,223,666,853)	(2,177,509,800)	(2,116,114,805)	(1,901,027,352)	(2,059,001,816)	(2,099,159,993)	(2,122,207,663)
	Less Total Deferred Inflows of Resources	(64,117,259)	(71,714,541)	(79,822,698)	(8,075,386)	(78,722,423)	(55,312,354)	(65,982,473)	(77,735,644)
	= Net Position	473,659,142	475,105,616	476,963,944	509,126,373	419,118,942	423,399,280	409,373,214	398,181,152
	Total Debt								
	Current Portion of Long-Term Debt	38,308,193	39,806,233	49,544,781	43,275,473	27,885,000	22,105,000	27,090,000	25,685,000
	Long-Term Debt	1,846,850,085	1,848,753,852	1,722,809,071	1,775,433,598	1,506,455,000	1,665,165,000	1,637,880,000	1,707,955,000
	Commercial Paper	56,900,000	59,500,000	45,900,000	53,000,000	93,000,000	-	-	-
	Unamortized Bond Premium	10,229,836	19,078,029	17,990,208	16,902,387	83,758,385	102,411,008	91,865,654	112,666,439
	= Total Debt	1,952,288,114	1,967,138,114	1,836,244,060	1,888,611,458	1,711,098,385	1,789,681,008	1,756,835,654	1,846,306,439
	Equity Capitalization = Net Position/(Net Position + Total Debt)	19.52%	19.45%	20.62%	21.23%	19.67%	19.13%	18.90%	17.74%

Debt Service Coverage

Debt Service Coverage Coverage of Full Obligations

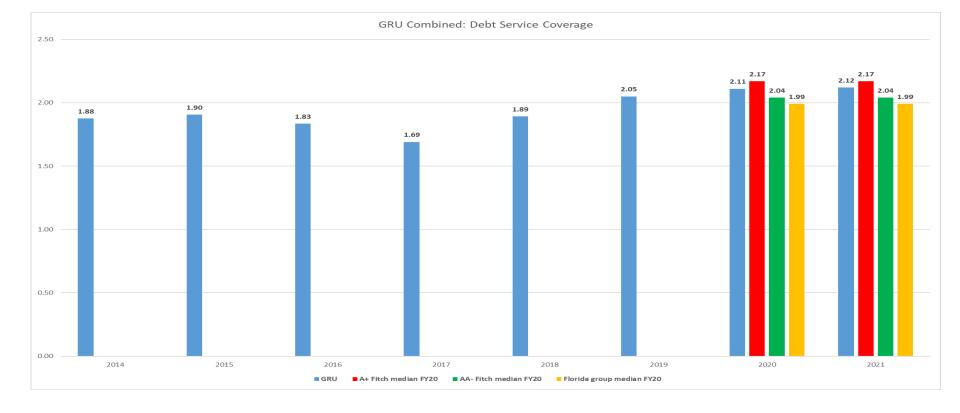
	GRU DEBT SERVICE COVERAG	E METRICS TREND
	DEBT SERVICE COVERAGE	COVERAGE OF FULL OBLIGATIONS
FY14	1.88	1.55
FY15	1.90	1.62
FY16	1.83	1.55
FY17	1.69	1.42
FY18	1.89	1.51
FY19	2.05	1.66
FY20	2.11	1.71
FY21	2.12	1.71

SUMMARY OF DEBT SERVICE COVERAGE METRICS									
		Fitch FY20	Fitch 20	FY20					
	GRU FY21	AA- Median	A+ Median	Florida Peer Group					
Debt Service Coverage	2.12	2.04	2.17	1.99					
Coverage of Full Obligations	1.71	1.38	2 1.59	1.87					
Florida peer group = JEA, OUC, Tallahassee and Lakeland									

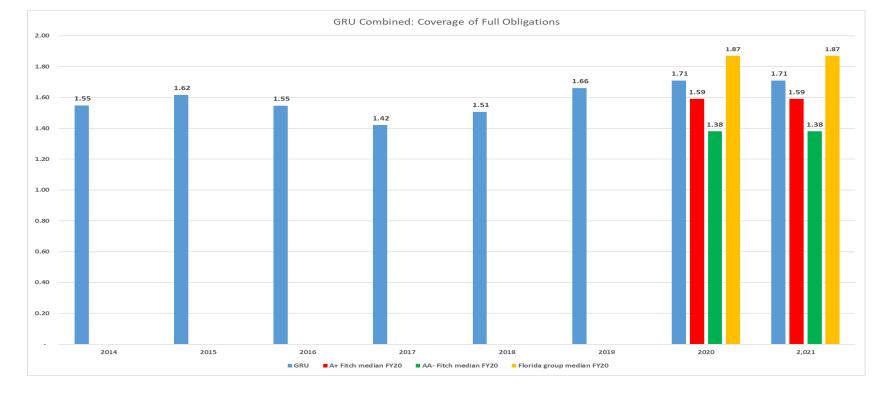
Fitch & Florida peer group medians per Fitch U.S. Public Power: Peer Review published June 21, 2021

Debt Service Coverage

- FYE21 coverage ratios remained consistent with FYE20 levels
- Coverage levels are "strong" for a utility such as GRU



DEBT SERVICE COVERAGE: Funds Available for Debt Service/Annual Debt Service		2015	2016	2017	2018	2019	2020	2021
Combined								
Funds Available for Debt Service	213,230,212	229,813,778	222,789,472	224,050,911	178,403,123	189,161,567	192,415,756	195,691,773
Operating Income	65,647,693	59,504,174	53,839,881	63,838,347	73,617,547	86,793,557	78,596,848	77,377,052
Less/Plus Transfers to/from Rate Stabilization	8,867,764	7,703,682	2,362,847	(11,708,349)	(3,839,787)	(4,954,864)	4,578,087	11,753,171
BABS Subsidy	5,350,928	5,345,162	5,372,529	5,308,201	5,259,227	5,211,950	5,154,906	5,112,590
Depreciation & Amortization	84,449,419	95,454,204	99,343,149	105,402,712	94,080,133	97,336,684	101,046,520	100,355,464
Interest Income	714,408	606,556	661,066	-	2,986,003	4,774,240	3,039,395	1,093,496
GREC lease payment	48,200,000	61,200,000	61,210,000	61,210,000	6,300,000	-	-	-
= Funds Available for Debt Service	213,230,212	229,813,778	222,789,472	224,050,911	178,403,123	189,161,567	192,415,756	195,691,773
Annual Debt Service								
Interest paid (cash flow interest paid + cap lease interest in fuel cost)	74,089,064	82,339,699	81,701,113	82,992,140	51,018,627	-	-	-
Interest expense on long-term debt - cash flow statement						64,300,121	69,209,863	66,522,499
Prior year current maturities of debt	26,845,000	21,480,000	22,205,000	31,135,000	24,020,000	27,885,000	22,105,000	25,685,000
Prior year current maturities - capital lease	12,700,000	16,828,193	17,601,233	18,409,781	19,255,473	-	-	-
= Debt Service	113,634,064	120,647,892	121,507,346	132,536,921	94,294,100	92,185,121	91,314,863	92,207,499
Funds Available for Debt Service	213,230,212	229,813,778	222,789,472	224,050,911	178,403,123	189,161,567	192,415,756	195,691,773
Divided by Annual Debt Service	113,634,064	120,647,892	121,507,346	132,536,921	94,294,100	92,185,121	91,314,863	92,207,499
= Debt Service Coverage	1.88	1.90	1.83	1.69	1.89	2.05	2.11	2.12



COVERAGE OF FULL OBLIGATIONS: Adjusted Funds Available for Debt Service/Total Fixed Obligations		2014	2015	2016	2017	2018	2019	2020	2021
Combined	Adjusted Funds Available for Debt Service								
	Operating Income	65,647,693	59,504,174	53,839,881	63,838,347	73,617,547	86,793,557	78,596,848	77,377,052
	Less/Plus Transfers to/from Rate Stabilization	8,867,764	7,703,682	2,362,847	(11,708,349)	(3,839,787)	(4,954,864)	4,578,087	11,753,171
	BABS Subsidy	5,350,928	5,345,162	5,372,529	5,308,201	5,259,227	5,211,950	5,154,906	5,112,590
	Depreciation & Amortization	84,449,419	95,454,204	99,343,149	105,402,712	94,080,133	97,336,684	101,046,520	100,355,464
	Interest Income	714,408	606,556	661,066	-	2,986,003	4,774,240	3,039,395	1,093,496
	GREC lease payment	48,200,000	61,200,000	61,210,000	61,210,000	6,300,000	-	-	<u> </u>
	= Funds Available for Debt Service	213,230,212	229,813,778	222,789,472	224,050,911	178,403,123	189,161,567	192,415,756	195,691,773
	Add Fitch adjustment for purchased power & gas						2,451,000	1,840,000	-
	Less GFT	(37,316,841)	(34,892,425)	(34,994,591)	(35,814,010)	(36,379,080)	(38,285,000)	(38,285,000)	(38,285,000)
	= Adjusted Funds Available for Debt Service	175,913,371	194,921,353	187,794,881	188,236,901	142,024,043	153,327,567	155,970,756	157,406,773
	Total Fixed Obligations								
	Interest paid (cash flow interest paid + cap lease interest in fuel cost)	74,089,064	82,339,699	81,701,113	82,992,140	51,018,627	-	-	-
	Interest expense on long-term debt - cash flow statement						64,300,221	69,209,863	66,522,499
	Prior year current maturities of debt	26,845,000	21,480,000	22,205,000	31,135,000	24,020,000	27,885,000	22,105,000	25,685,000
	Prior year current maturities - capital lease	12,700,000	16,828,193	17,601,233	18,409,781	19,255,473	-	-	-
	= Debt Service	113,634,064	120,647,892	121,507,346	132,536,921	94,294,100	92,185,221	91,314,863	92,207,499
	+ Purchased power adjustment	-	-	-	-	-	-	-	-
	= Total Fixed Obligations	113,634,064	120,647,892	121,507,346	132,536,921	94,294,100	92,185,221	91,314,863	92,207,499
	Adjusted Funds Available for Debt Service	175,913,371	194,921,353	187,794,881	188,236,901	142,024,043	153,327,567	155,970,756	157,406,773
	Divided by Total Fixed Obligations	113,634,064	120,647,892	121,507,346	132,536,921	94,294,100	92,185,221	91,314,863	92,207,499
	= Coverage of Full Obligations	1.55	1.62	1.55	1.42	1.51	1.66	1.71	1.71

Other Financial & Operating Metrics

Operating Margin
GFT/Operating Revenue
Capex/Depreciation & Amortization
Debt Service/Cash Operating Expense
Retail Electric Revenue/kWH Sold

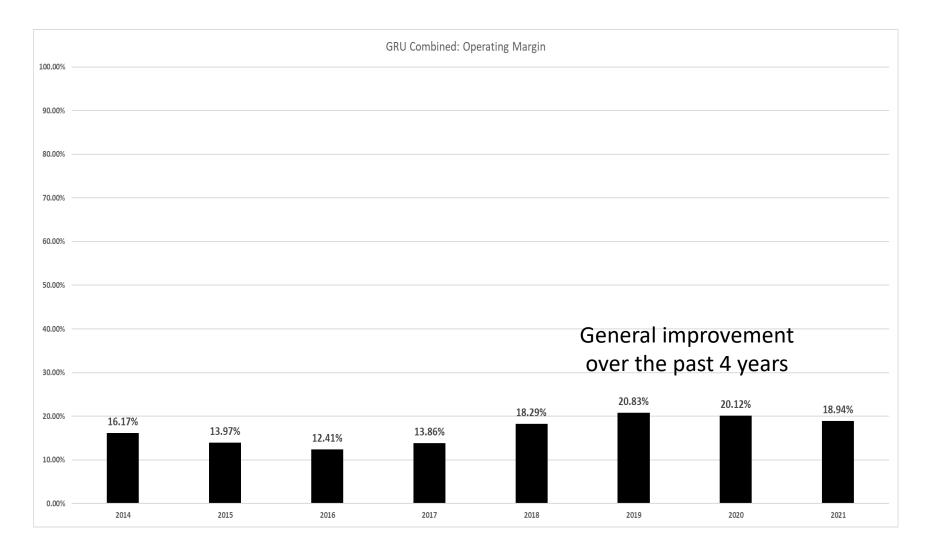
OTHER FINANCIAL & OPERATING METRICS									
	OPERATING MARGIN	GFT/OI	T/OPERATING REVENUE		CAPEX/DEPRECIATION & AMORT.		DEBT SVC./CASH OPERATING EXP	RETAIL ELECTRIC REV./kWH SOLD	
FY14	16.17%		9.19%			67.48%	32.71%	14.66	
FY15	13.97%		8.19%			67.47%	36.51%	14.94	
FY16	12.41%		8.07%			77.61%	35.64%	13.71	
FY17	13.86%		7.78%			66.12%	36.55%	16.65	
FY18	18.29%		9.04%		4 4 4	874.40%	29.21%	15.00	
FY19	20.83%		9.19%			67.28%	27.07%	14.91	
FY20	20.12%		9.80%			88.86%	28.65%	10.35	
FY21	18.94%	\	9.37%			89.47%	26.92%	9.91	

		Fitch FY20	Fitch 20	FY20
	GRU FY21	AA- Median	A+ Median	Florida Peer Group
Operating Margin	18.94%			
GFT/Total Operating Revenue	9.37%	5.74%	5.70%	13.66%
Capex/Dep. & Amort.	89.47%	153.00%	155.00%	115.00%
Debt Svc/Cash Operating Exp.	26.92%			
Electric Rev./KWH Sold	9.91			

Fitch & Florida peer group medians per Fitch U.S. Public Power: Peer Review published June 21, 2021

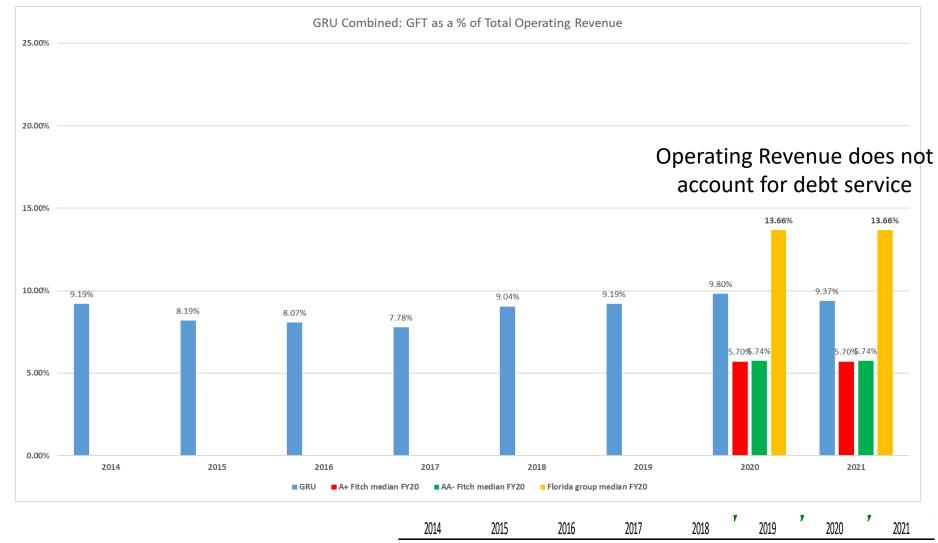
Other Financial & Operating Metrics

- Operating margin decreased from 20.12% to 18.94%
- GFT as a % of operating revenue fell from 9.80% to 9.37%
- Debt service expense as a % of operating expense fell from 28.65% to 26.92%
- Generally, CAPEX is below peer utilities



OPERATING MARGIN: Operting Income/Operating Revenue						
COMBINED	Operating Income					
	Divided by Operating revenue					
	= Operating Margin					

	2014	2015	2016	2017	2018	2019	2020	2021
	65,647,693	59,504,174	53,839,881	63,838,347	73,617,547	86,793,557	78,596,848	77,377,052
_	405,894,614	425,941,201	433,817,807	460,540,726	402,554,119	416,692,900	390,570,096	408,470,726
_	16.17%	13.97%	12.41%	13.86%	18.29%	20.83%	20.12%	18.94%



TRANSFERS AS A % OF TOTAL OPERATING REVENUE: GFT divided by total operating revenue

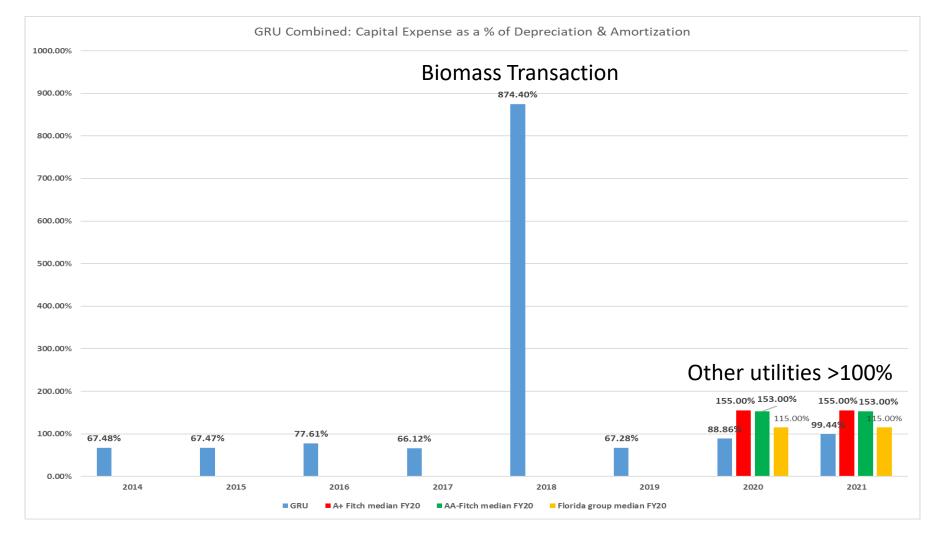
Combined

GFT

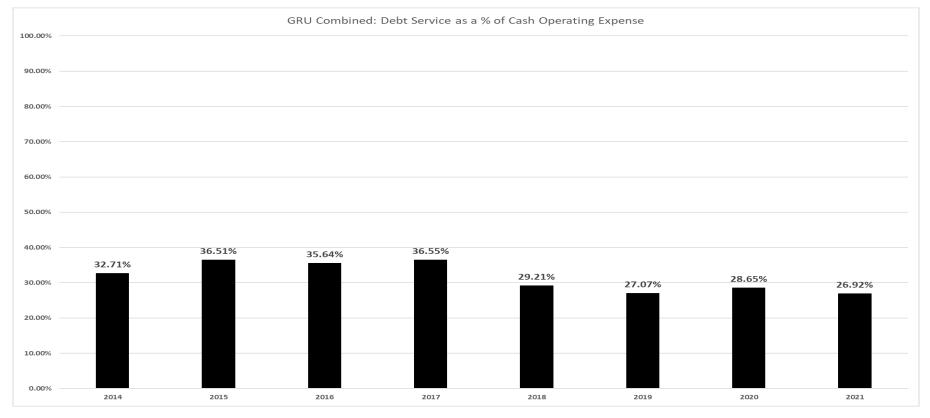
Divided by Total Operating Revenue

= GFT as a % of Total Operating Revenue

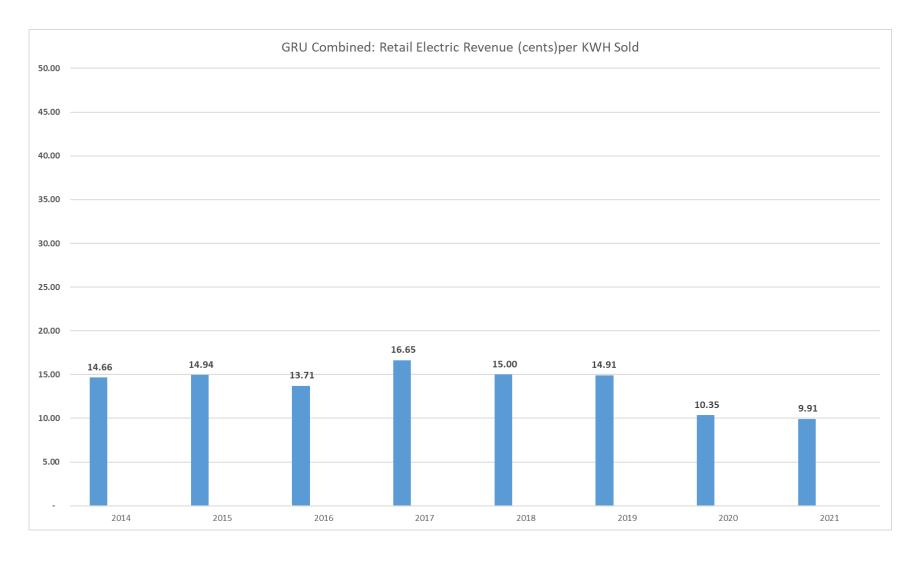
2014	2015	2016	2017	2018	2019	2020	2021
37,316,841	34,892,425	34,994,591	35,814,010	36,379,080	38,285,000	38,285,000	38,285,000
405,894,614	425,941,201	433,817,807	460,540,726	402,554,119	416,692,900	390,570,096	408,470,726
9.19%	8.19%	8.07%	7.78%	9.04%	9.19%	9.80%	9.37%



CAPEX/DEPREC	IATION & AMORTIZATION: capital expense divided by depreciation & amortization	2014	2015	2016	2018	2019	2020	2021
Combined	Capital expense	56,990,480	64,402,846	77,099,955	822,636,979	65,485,418	89,785,174	99,792,736
	Divided by Depreciation & Amortization	84,449,419	95,454,204	99,343,149	94,080,133	97,336,684	101,046,520	100,355,464
	= CAPEX to D & A	67.48%	67.47%	77.61%	874.40%	67.28%	88.86%	99.44%



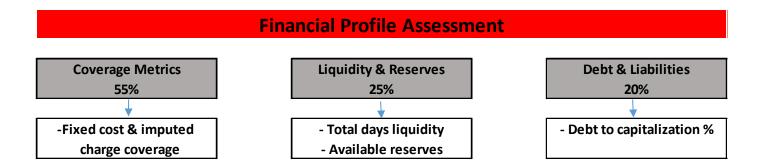
DEBT SERVICE/CASH OPERATING EXPENSE			2014	2015	2016	2017	2018	2019	2020	2021
Combined	Debt Service									
		Interest paid on long-term debt (cash flow)[FY20 int exp inc st]	38,589,064	37,939,699	38,101,113	40,192,140	46,618,627	58,440,198	62,588,476	57,906,796
		Interest on fuel included in capital lease (Note 5)	35,500,000	44,400,000	43,600,000	42,800,000	4,400,000	-	-	-
		Prior year current maturity of debt	26,845,000	21,480,000	22,205,000	31,135,000	24,020,000	27,885,000	22,105,000	27,090,000
		Prior year current maturity of lease payments		16,828,193	17,601,233	18,409,781	19,255,473	-	-	
		= Debt Service	100,934,064	120,647,892	121,507,346	132,536,921	94,294,100	86,325,198	84,693,476	84,996,796
	Cash Operating	Expense								
		Operating expense	340,246,921	366,437,027	379,977,926	396,702,379	328,936,572	329,899,343	311,973,248	331,093,674
		Less depreciation & amortization	(84,449,419)	(95,454,204)	(99,343,149)	(105,402,712)	(94,080,133)	(97,336,684)	(101,046,520)	(100,355,464)
		Less other non-cash charges	(48,200,000)	(61,200,000)	(61,200,000)	(61,200,000)	(6,300,000)	-	-	-
		Plus debt service	100,934,064	120,647,892	121,507,346	132,536,921	94,294,100	86,325,198	84,693,476	84,996,796
		= Cash Operating Expense	308,531,566	330,430,715	340,942,123	362,636,588	322,850,539	318,887,857	295,620,204	315,735,006
		Debt Service	100,934,064	120,647,892	121,507,346	132,536,921	94,294,100	86,325,198	84,693,476	84,996,796
		Divided by Cash Operating Expense	308,531,566	330,430,715	340,942,123	362,636,588	322,850,539	318,887,857	295,620,204	315,735,006
		= Debt Service/Cash Operating Expense	32.71%	36.51%	35.64%	36.55%	29.21%	27.07%	28.65%	26.92%



RETAIL ELECTRI	C REVENUE PER KWH: Revenue divided by KWH sold	2014	2015	2016	2017	2018	2019	2020	2021
Electric	GRU	14.66	14.94	13.71	16.65	15.00	14.91	10.35	9.91

S & P Global Ratings September 30, 2021 Pre Audit Review Financial Metrics

S & P Global Ratings



SUMMARY: S & P FINANCIAL METRICS @ 9/30/21

	LIQU	JIDITY		DEBT & LIABILITIES		
	Total Days	Available	Fixed Charge	Fixed Charge Coverage	Debt Service	Debt to
	Liquidity	Reserves	Coverage	Net of transfers to/from RSF	Coverage	Capitalization
GRU						
FY15	304	225,767,910				80.39%
FY16	320	246,189,210	1.27	1.29	2.16	79.22%
FY17	249	198,438,151	1.31	1.23	3 2.29	81.09%
FY18	282	181,213,637	1.59	1.55	2.10	79.52%
FY19	451	287,134,525	1.53	1.47	1.95	79.78%
FY20	647	374,113,560	1.66	1.71	2. 15	80.26%
FY21	615	388,753,386	1.60	1.73	3 2.10	81.32%
S & P Classifica	tion	2	3	4		
Extremely strong	>= 270	>=\$250M	>= 1.6	>=1.6		< = 50 %
Very strong	150 - 270	\$100M - \$250M	1.4 - 1.6	1.4 - 1.6		50%~~0%
Strong	90 - 150	\$50M - \$100M	1.2 - 1.4	1.2 - 1.4	ļ	60 5 %
Adequate	45 - 90	\$10M - \$50M	1.1 - 1.2	1.1 - 1.2	2	70% - 80%
Vulnerable	15 - 45	\$2M - \$10M	1.0 - 1.1	1.0 - 1.1	L	80% - 90%
Highly vulnerable	<= 15	< \$2M	<=1.0	<=1.0)	>=90%

TAKE AWAY: Liquidity and coverage metrics are extremely strong. High debt to capitalization ratio puts GRU in the vulerable range for leverage.

LiquidityDays Cash on Hand

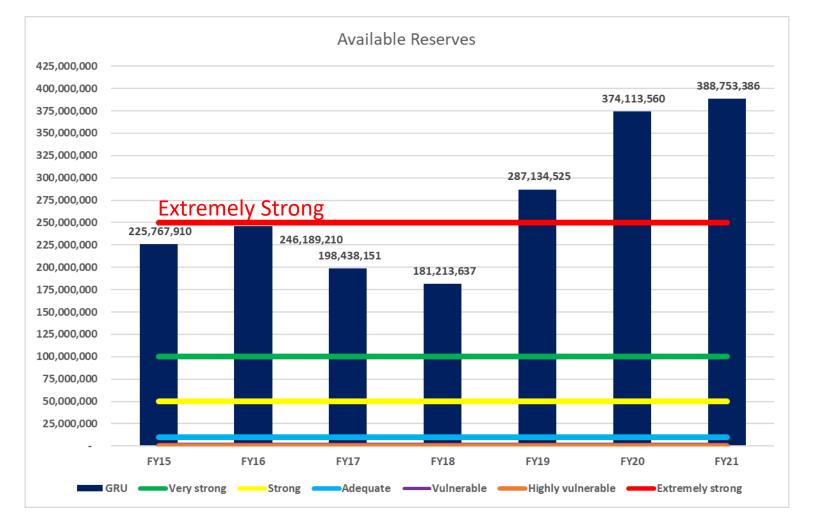
Total Days Liquidity

	GRU LIQUIDITY METRICS	TREND
	TOTAL DAYS LIQUIDITY	AVAILABLE RESERVES
FY15	304	225,767,910
FY16	320	246,189,210
FY17	249	198,438,151
FY18	282	181,213,637
FY19	451	287,134,525
FY20	647	374,113,560
FY21	615	388,753,386

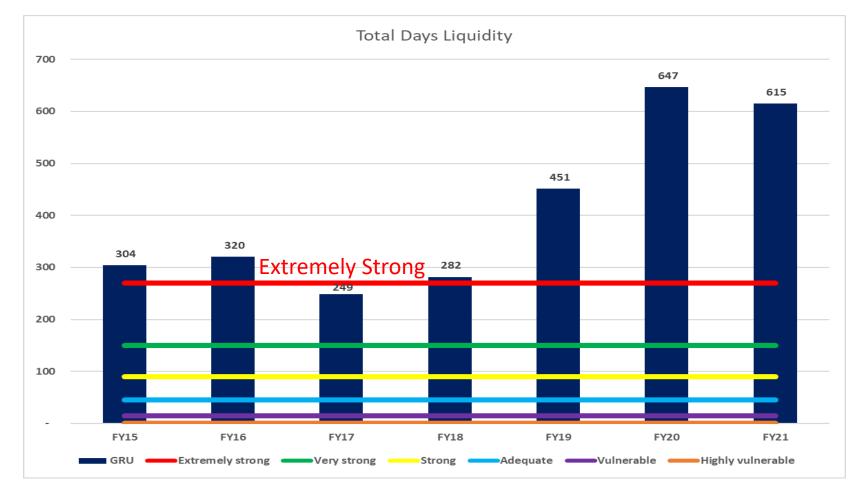
	SUMMARY OF LIQUIDITY & RESERVE METRICS							
<u>To</u>	Total Days Liquidity			Available Reserves				
S&P Classific	cation	GRU 9/30/21	S&P Classi	fication	GRU 9/30/21			
Extremely Strong	= > 270	615	Extremely Strong	= > \$250M	\$388.8M			
Very Strong	150 - 270		Very Strong	\$100M - \$250M				
Strong	90 - 150		Strong	\$50M - \$100M				
Adequate	45 - 90		Adequate	\$10M - \$50M				
Vulnerable	15 - 45		Vulnerable	\$2M - \$10M				
Highly Vulnerable	<=15		Highly Vulnerable	< \$2M				

Liquidity

- Available reserves up \$14.6M from FY20
 - Combined operating & RSF approximately the same
 - UPIF cash & investments up \$14.6M
- Lines of credit and authorized but unissued commercial paper remained the same
- Total days liquidity fell from 647 days to 615 days
 - Increase in available reserves outweighed by increase in average daily expense (\$24.7M increase in fuel expense compared to FY20)
- These levels place GRU in S&P's "extremely strong" classification for both of these measures
 - Incredibly important to maintain as this partially offsets GRU's high leverage



Available Reserves	FY15	FY16	FY17	FY18	FY19	FY20	FY21
Operting Cash & Investments	53,539,963	62,635,050	49,488,170	26,793,426	27,505,536	34,499,741	24,866,712
Rate Stabilization Fund Cash & investments	72,104,746	74,262,078	62,431,906	57,703,806	56,941,703	62,945,910	72,566,935
UPIF Cash & Investments	55,023,201	58,792,082	35,418,075	14,716,405	27,687,286	51,667,909	66,319,739
Undrawn Letter Of Credit - SunTrust	-	-	-	25,000,000	25,000,000	75,000,000	75,000,000
Authorized but Unissued Commercial Paper	45,100,000	50,500,000	51,100,000	57,000,000	150,000,000	150,000,000	150,000,000
= Available Reserves	225.767.910	246.189.210	198.438.151	181.213.637	287.134.525	374.113.560	388.753.386



Total Days Liquidity	FY15	FY16	FY17	FY18	FY19	FY20	FY21
Operating Expenses	366,437,027	379,977,926	396,702,379	328,936,572	329,899,343	311,973,248	331,093,674
Less Depreciation & Amortization	(95,454,204)	(99,343,149)	(105,402,712)	(94,080,133)	(97,336,684)	(101,046,520)	(100,355,464)
= Adjusted Operating Expense	270,982,823	280,634,777	291,299,667	234,856,439	232,562,659	210,926,728	230,738,210
Divided by 365	365	365	365	365	365	365	365
= Average Daily Expense	742,419	768,862	798,081	643,442	637,158	577,881	632,159
Available Reserves	225,767,910	246,189,210	198,438,151	181,213,637	287,134,525	374,113,560	388,753,386
Divided by Average Daily Expense	742,419	768,862	798,081	643,442	637,158	577,881	632,159
= Days Liquidity on Hand	304	320	249	282	451	647	615

Coverage

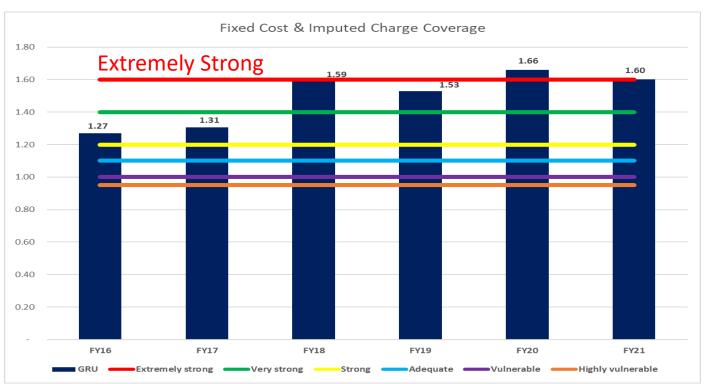
Fixed Charge Coverage Fixed Charge Coverage Net of Transfers to and from RSF Debt Service Coverage

	GRU COVERAGE METRICS TREND					
	FIXED CHARGE COVERAGE	FIXED CHARGE COVERAGE NET OF RSF	DEBT SERVICE COVERAGE			
FY16	1.27	1.29	2.16			
FY17	1.31	1.23	2.29			
FY18	1.59	1.55	2.10			
FY19	1.53	1.47	1.95			
FY20	1.66	1.71	2.15			
FY21	1.60	1.73	2.10			

	SUMMARY OF COVERAGE METRICS					
			FIXED CHARGE COVERAGE	FIXED CHARGE COVERAGE NET OF RSF		
		S&P Classification	GRU @ 9/30/21	GRU as of 9/31/20		
E	extremely Strong	=>1.6	1.60	1.73		
V	ery Strong	1.4 - 1.6				
S	Strong	1.2 - 1.4				
Α	Adequate	1.1 - 1.2				
V	/ulnerable	1.0 - 1.1				
Н	lighly Vulnerable	<= 1.0				

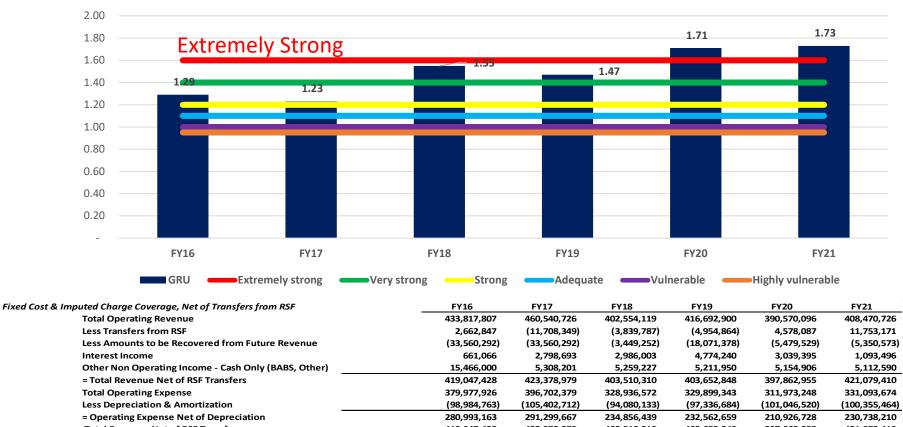
Coverage

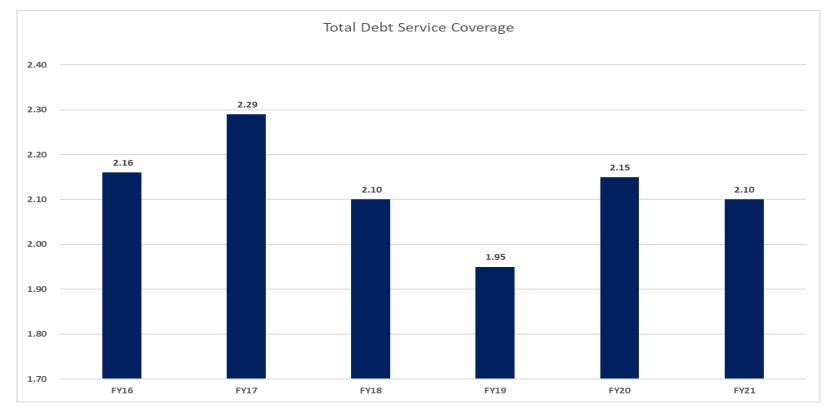
- Slight changes in coverage ratios between FYE20 and FYE21
 - Fixed Charge Coverage fell from 1.66 to 1.60
 - Fixed Charge Coverage Net of Transfers to/from RSF rose from 1.71 to 1.73
 - Debt Service Coverage fell from 2.15 to 2.10
- The Fixed Charge Coverage ratio and Fixed Charge Coverage Net of Transfers to/from RSF ratio puts us in the "extremely strong" category



Fixed Cost & I	mputed Charge Coverage	FY16	FY17	FY18	FY19	FY20	FY21
	Total Operating Revenue	433,817,807	460,540,726	402,554,119	416,692,900	390,570,096	408,470,726
	Less Amounts to be Recovered from Future Revenue	(33,560,292)	(33,560,292)	(3,449,252)	(18,071,378)	(5,479,529)	(5,350,573)
	Interest Income	661,066	2,798,693	2,986,003	4,774,240	3,039,395	1,093,496
	Other Non Operating Income - Cash Only (BABS, Other)	15,466,000	5,308,201	5,259,227	5,211,950	5,154,906	5,112,590
	= Total Revenue	416,384,581	435,087,328	407,350,097	408,607,712	393,284,868	409,326,239
	Total Operating Expense	379,977,926	396,702,379	328,936,572	329,899,343	311,973,248	331,093,674
	Less Depreciation & Amortization	(98,984,763)	(105,402,712)	(94,080,133)	(97,336,684)	(101,046,520)	(100,355,464)
	= Operating Expense Net of Depreciation	280,993,163	291,299,667	234,856,439	232,562,659	210,926,728	230,738,210
	Total Revenue	416,384,581	435,087,328	407,350,097	408,607,712	393,284,868	409,326,239
	Less Operating Expense Net of Depreciation	(280,993,163)	(291,299,667)	(234,856,439)	(232,562,659)	(210,926,728)	(230,738,210)
	= Net Revenue Available for Debt Service	135,391,418	143,787,661	172,493,658	176,045,053	182,358,140	178,588,029
	Less GFT	(34,994,591)	(35,814,010)	(36,379,080)	(38,285,001)	(38,285,000)	(38,285,000)
	= Net Revenue Available for Debt Service after Transfers	100,396,827	107,973,651	136,114,578	137,760,052	144,073,140	140,303,029
	50% of purchased power cost					5,820,513	6,661,020
	+ Fixed & Imputed Charges (PPA)	76,608,000	84,402,000	9,223,000	-	-	-
	= Revenues Available for Debt Service & Fixed Costs	177,004,827	192,375,651	145,337,578	137,760,052	149,893,653	146,964,049
	Principal Payments per Cash Flow Statement	22,205,000	23,135,000	24,020,000	27,885,000	22,105,000	27,090,000
	Plus Interest Expense Net of AFUDC per Income Statement	40,463,217	39,714,579	58,034,716	62,247,527	62,588,476	57,906,796
	= Debt Service per S&P	62,668,217	62,849,579	82,054,716	90,132,527	84,693,476	84,996,796
	50% pf purchased power cost					5,820,513	6,661,020
	+ Fixed & Imputed Charges (PPA)	76,608,000	84,402,000	9,223,000	-		-
	= Total Debt Service & Fixed Costs	139,276,217	147,251,579	91,277,716	90,132,527	90,513,989	91,657,816
	Revenues Available for Debt Service & Fixed Costs	177,004,827	192,375,651	145,337,578	137,760,052	149,893,653	146,964,049
	Divided by Total Debt Service & Fixed Costs	139,276,217	147,251,579	91,277,716	90,132,527	90,513,989	91,657,816
	= Fixed Charge Coverage	1.27	1.31	1.59	1.53	1.66	1.60

Fixed Cost & Imputed Charge Coverage, Net of RSF Transfers





Total Debt Service Coverage	FY16	FY17	FY18	FY19	FY20	FY21
Total Operating Revenue	433,817,807	460,540,726	402,554,119	416,692,900	390,570,096	408,470,726
Less Amounts to be Recovered from Future Revenue	(33,560,292)	(33,560,292)	(3,449,252)	(18,071,378)	(5,479,529)	(5,350,573)
Interest Income	661,066	2,798,693	2,986,003	4,774,240	3,039,395	1,093,496
Other Non Operating Income - Cash Only (BABS, Other)	15,466,000	5,308,201	5,259,227	5,211,950	5,154,906	5,112,590
= Total Revenue	416,384,581	435,087,328	407,350,097	408,607,712	393,284,868	409,326,239
Total Operating Expense	379,977,926	396,702,379	328,936,572	329,899,343	311,973,248	331,093,674
Less Depreciation & Amortization	(98,984,763)	(105,402,712)	(94,080,133)	(97,336,684)	(101,046,520)	(100,355,464)
= Operating Expense Net of Depreciation	280,993,163	291,299,667	234,856,439	232,562,659	210,926,728	230,738,210
Total Revenue	416,384,581	435,087,328	407,350,097	408,607,712	393,284,868	409,326,239
Less Operating Expense Net of Depreciation	(280,993,163)	(291,299,667)	(234,856,439)	(232,562,659)	(210,926,728)	(230,738,210)
= Net Revenue Available for Debt Service	135,391,418	143,787,661	172,493,658	176,045,053	182,358,140	178,588,029
Principal Payments per Cash Flow Statement	22,205,000	23,135,000	24,020,000	27,885,000	22,105,000	27,090,000
Plus Interest Expense Net of AFUDC per Income Statement	40,463,217	39,714,579	58,034,716	62,247,527	62,588,476	57,906,796
= Debt Service per S&P	62,668,217	62,849,579	82,054,716	90,132,527	84,693,476	84,996,796
Net Revenue Available for Debt Service	135,391,418	143,787,661	172,493,658	176,045,053	182,358,140	178,588,029
Divided by Debt Service per S&P	62,668,217	62,849,579	82,054,716	90,132,527	84,693,476	84,996,796
= Total Debt Service Coverage	2.16	2.29	2.10	1.95	2.15	2.10

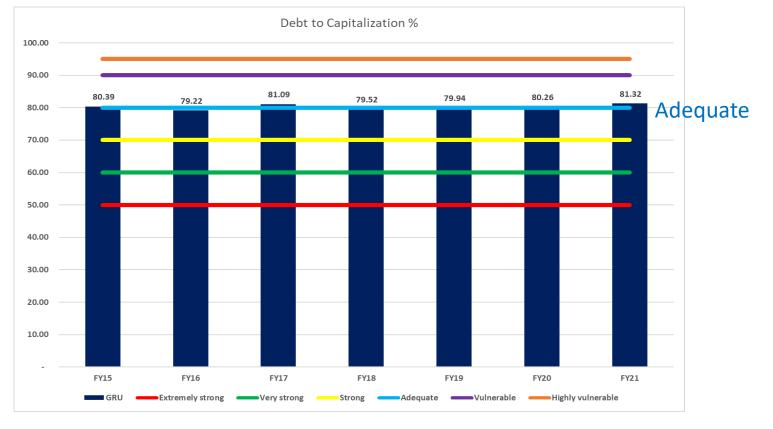
Debt & Liabilities Debt to Capitalization

GRU DEE	GRU DEBT & LIABILITIES METRICS TREND					
	DEBT TO CAPITALIZATION %					
FY15	80.39					
FY16	79.22					
FY17	81.09					
FY18	79.52					
FY19	79.78					
FY20	80.26					
FY21	81.32					

SUMMAR	SUMMARY OF DEBT & LIABILITIES METRICS									
		Debt to Capitalization %								
S&P Classi	GRU 9/30/21									
Extremely Strong	< = 50									
Very Strong	50 - 60									
Strong	60 - 70									
Adequate	70 - 80									
Vulnerable	80 - 90	81.32								
Highly Vulnerable	= > 90									

Debt to Capitalization

- S & P's measure of leverage
- Ratio has been relatively steady over the past six years between 79% and 81%
- FYE21 ratio of 81.32% places us in S & P's "vulnerable" range



Debt to Capitalization	FY15	FY16	FY17	FY18	FY19	FY20	FY21
Revenue Bonds - Current	22,205,000	17,535,000	18,120,000	27,885,000	22,105,000	27,090,000	25,685,000
Capital Lease - Current	17,601,233	18,409,781	19,255,473	-	-	-	-
Commercial Paper - Current	-	13,600,000	5,900,000	-	-	-	-
Revenue Bonds - Long Term	889,075,000	781,540,000	853,420,000	1,506,455,000	1,665,165,000	1,637,880,000	1,707,955,000
Capital Lease - Long term	959,678,852	941,269,071	922,013,598	-	-	-	-
Commercial Paper - Long term	59,500,000	45,900,000	53,000,000	93,000,000	-	-	<u>-</u>
Total Debt	1,948,060,085	1,818,253,852	1,871,709,071	1,627,340,000	1,687,270,000	1,664,970,000	1,733,640,000
+ Net Position	475,105,616	476,963,944	436,496,373	419,118,942	423,399,280	409,373,214	398,181,152
= Total Capitalization	2,423,165,701	2,295,217,796	2,308,205,444	2,046,458,942	2,110,669,280	2,074,343,214	2,131,821,152
Total Debt	1,948,060,085	1,818,253,852	1,871,709,071	1,627,340,000	1,687,270,000	1,664,970,000	1,733,640,000
Divided by Total Capitalization	2,423,165,701	2,295,217,796	2,308,205,444	2,046,458,942	2,110,669,280	2,074,343,214	2,131,821,152
= Debt to Capitalization Ratio	80.39%	79.22%	81.09%	79.52%	79.94%	80.26%	81.32%

Moody's Investor Service September 30, 2021 Pre Audit Review Financial Metrics

MOODY'S RATING METHODOLOGY

Primary Rating Factors

Cost Recovery
Framework Within
Service Territory
25%

Willingness & Ability to Recover Costs with Sound Financial Metrics 25%

Generation & Power
Procurement Risk
Exposure
10%

Competitiveness

Financial Strength & Liquidity

Adjusted Days

Liquidity on hand

Debt Ratio

Coverage Ratio

10%

10%

10%

SUMMARY: MOODY'S FINANCIAL METRICS FY21

	LI	QUIDITY	LEVERAGE			COVERAGE		
	Days Cash	Adjusted Days		Fixed Obligation	Debt Service Coverage	Debt Service Coverage	Adjusted Debt Service	Adjusted Debt Service
	On Hand	Liquidity on Hand	Debt Ratio	Charge Coverage	Senior Lien Debt	Total Debt	Coverage - Senior Lien Debt	Coverage - Total Debt
GRU								
FY12	182	267	69.5%	1.64	2.35	2.14	1.80	1.64
FY13	196	278	68.6%	1.55	2.52	2.08	1.88	1.55
FY14	196	264	79.5%	1.54	2.39	2.18	1.69	1.54
FY15	182	242	79.4%	1.62	2.48	2.23	1.81	1.62
FY16	192	259	78.6%	1.71	2.52	2.27	1.90	1.71
FY17	162	230	80.7%	1.95	2.50	2.24	2.18	1.95
FY18	146	235	74.6%	1.49	1.88	1.86	1.51	1.49
FY19	150	395	74.9%	1.77	1.89	1.87	1.79	1.77
FY20	178	429	75.1 %	1.39	1.85	1.85	1.39	1.39
FY21	167	1 405	76.1%	1.55	1.94	1.94	1.55	1.55
Moody's categories								
Moody's Aaa		> 250	< 35%	> 2.5				
Moody's Aa		150 - 250	35% - 60%	2.0 - 2.5				
Moody's A		90 - 150	60% - 75%	1.5 - 2.0				
Moody's Baa		30 - 90	75% - 90%	1.1 - 1.5				
Moody's Ba		15 - 30	50%-100%	1.0-1.1				
Moody's B		<15	%	2				

TAKE AWAY: Strong liquidity ratios & solid coverage ratios. High leverage places GRU in Moody's Baa classification for this metric.

Liquidity

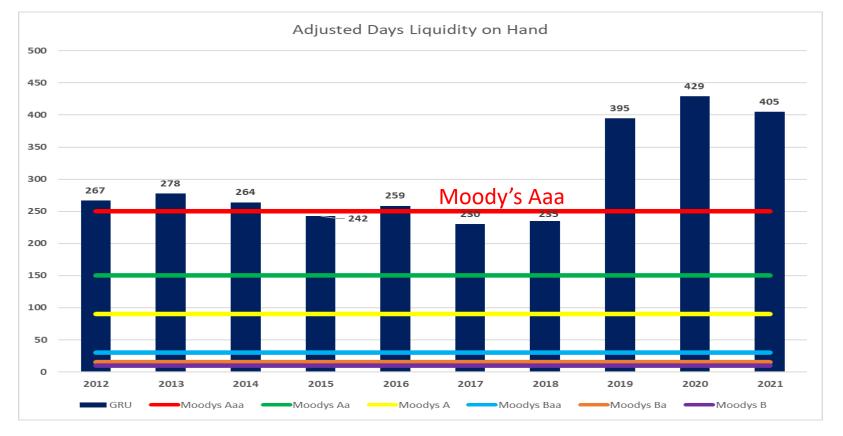
Adjusted Days Liquidity on Hand Days Cash on Hand

	GRU LIQUIDITY METRICS TREND								
	ADJUSTED DAYS								
	LIQUIDITY ON HAND	DAYS CASH ON HAND							
FY12	267	182							
FY13	278	196							
FY14	264	196							
FY15	242	182							
FY16	259	192							
FY17	230	162							
FY18	235	146							
FY19	395	150							
FY20	429	178							
FY21	405	167							

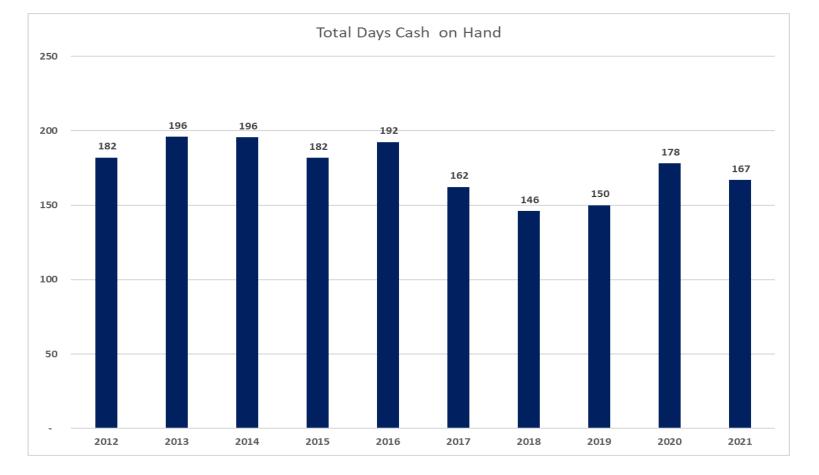
SUMMARY OF LIQUIDITY METRICS									
	Moody's Aaa	Moody's Aa	Moody's A	Moody's Baa	Moody's Ba	Moody's B	GRU FY21		
Adjusted Days Liquidity on Hand	> 250	150 - 250	90 - 150	30 - 90	15 - 30	< 15	405		
Days Cash on Hand							167		

Liquidity

- Liquidity metrics declined from FYE20
 - Adjusted Days Liquidity on Hand from 429 days to 405 days
 - Days Cash on Hand from 178 days to 167 days
- Unrestricted cash approximately the same
 - Moody's definition = operating cash, RSF & utility deposits
- Average daily expense up \$36,000
 - Fuel expense up \$24.7M
- Moody's liquidity metrics do not include authorized but undrawn lines of credit (total \$75M with Truist Bank)



Adjusted Days Liquidity on Hand	2012	2013	2014	2015	2016	2017	2018	FY19	FY20	FY21
Operating Cash	32,464,543	50,725,104	64,756,240	53,539,963	62,635,050	49,488,170	26,793,426	27,505,536	34,499,741	24,866,712
Utility Deposits	8,067,395	8,314,035	8,322,368	9,256,442	9,891,380	9,998,718	9,078,180	7,663,091	8,481,812	8,411,696
Rate Stabilization Fund Cash	62,735,370	56,154,695	64,030,121	72,104,746	74,262,078	62,431,906	57,703,806	56,941,703	62,945,910	72,566,935
= Unrestricted Cash	103,267,308	115,193,834	137,108,729	134,901,151	146,788,508	121,918,794	93,575,412	92,110,330	105,927,463	105,845,343
Plus Authorized but Unissued Commercial Paper	48,000,000	48,000,000	48,000,000	45,100,000	50,500,000	51,100,000	57,000,000	150,000,000	150,000,000	150,000,000
= Total Liquidity	151,267,308	163,193,834	185,108,729	180,001,151	197,288,508	173,018,794	150,575,412	242,110,330	255,927,463	255,845,343
Operating Expense	262,522,653	273,601,369	340,246,921	366,437,027	379,977,926	396,702,379	328,936,572	329,899,343	311,973,248	331,093,674
Less Depreciation & Amortization	(55,382,057)	(59,135,363)	(84,449,419)	(95,454,204)	(99,343,149)	(105,402,712)	(94,080,133)	(97,336,684)	(101,046,520)	(100,355,464)
Plus Moody's Pension Adjustment	-	-	-	-	(2,228,000)	(17,026,000)	(980,439)	(8,816,659)	6,657,000	-
= Adjusted Expense	207,140,596	214,466,006	255,797,502	270,982,823	278,406,777	274,273,667	233,876,000	223,746,000	217,583,728	230,738,210
Divided by 365	365	365	365	365	365	365	365	365	365	365
= Average Daily Expense	567,508.48	587,578.10	700,815.07	742,418.69	762,758.29	751,434.70	640,756.16	613,002.74	596,119.80	632,159.48
Total Liquidity	151,267,308	163,193,834	185,108,729	180,001,151	197,288,508	173,018,794	150,575,412	242,110,330	255,927,463	255,845,343
Divided by Average Daily Expense	567,508.48	587,578.10	700,815.07	742,418.69	762,758.29	751,434.70	640,757.37	613,002.74	596,119.80	632,159.48
= Days Liquidity on Hand	267	278	264	242	259	230	235	395	429	405



Total Days Cash on Hand	2012	2013	2014	2015	2016	2017	2018	FY19	FY20	FY21
Operating Cash	32,464,543	50,725,104	64,756,240	53,539,963	62,635,050	49,488,170	26,793,426	27,505,536	34,499,741	24,866,712
Utility Deposits	8,067,395	8,314,035	8,322,368	9,256,442	9,891,380	9,998,718	9,078,180	7,663,091	8,481,812	8,411,696
Rate Stabilization Fund Cash	62,735,370	56,154,695	64,030,121	72,104,746	74,262,078	62,431,906	57,703,806	56,941,703	62,945,910	72,566,935
= Unrestricted Cash	103,267,308	115,193,834	137,108,729	134,901,151	146,788,508	121,918,794	93,575,412	92,110,330	105,927,463	105,845,343
Operating Expense	262,522,653	273,601,369	340,246,921	366,437,027	379,977,926	396,702,379	328,936,572	329,899,343	311,973,248	331,093,674
Less Depreciation & Amortization	(55,382,057)	(59,135,363)	(84,449,419)	(95,454,204)	(99,343,149)	(105,402,712)	(94,080,133)	(97,336,684)	(101,046,520)	(100,355,464)
Plus Moody's Pension Adjustment			<u> </u>	-	(2,228,000)	(17,026,000)	(980,439)	(8,816,659)	6,657,000	
= Adjusted Expense	207,140,596	214,466,006	255,797,502	270,982,823	278,406,777	274,273,667	233,876,000	223,746,000	217,583,728	230,738,210
Divided by 365	365	365	365	365	365	365	365	365	365	365.0
= Average Daily Expense	567,508.48	587,578.10	700,815.07	742,418.69	762,758.29	751,434.70	640,756.16	613,002.74	596,119.80	632,159.48
Unrestricted Cash	103,267,308	115,193,834	137,108,729	134,901,151	146,788,508	121,918,794	93,575,412	92,110,330	105,927,463	105,845,343
Divided by Average Daily Expense	567,508	587,578	700,815	742,419	762,758	751,434.70	640,756	613,002.74	596,119.80	632,159.48
= Days Cash on Hand	182	196	196	182	192	162	146	150	178	167

Leverage

Debt Ratio

GRU LE	EVERAGE METRICS TREND
	DEBT RATIO
FY12	69.5%
FY13	68.6%
FY14	79.5%
FY15	79.4%
FY16	78.6%
FY17	80.7%
FY18	74.6%
FY19	74.9%
FY20	75.1%
FY21	76.1%

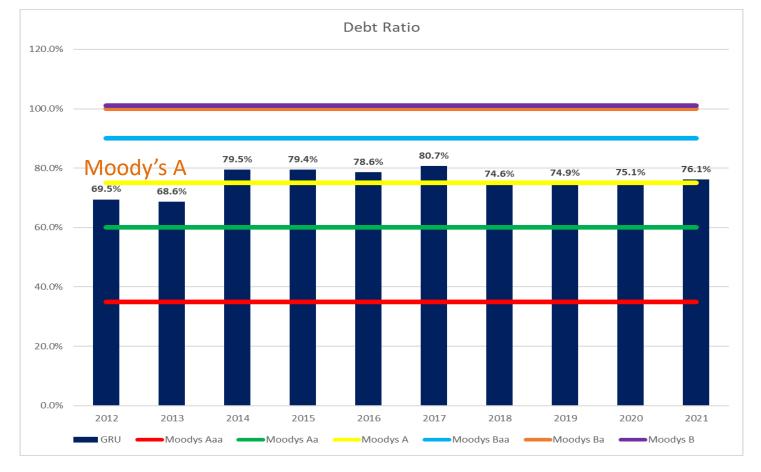
SUMMARY OF LEVERAGE METRICS									
	Moody's Aaa	Moody's Aa	Moody's A	Moody's Baa	Moody's Ba	Moody's B	GRU FY21		
Debt Ratio	< 35%	35% - 60%	60% - 75%	75% - 90%	90% - 100%	> 100%	76.1%		

Leverage

 Debt ratio, which under the Moody's formula is debt as a percentage of fixed assets net of depreciation plus net working capital, has remained relatively constant over the past several years

•	FY19	74.9%
•	FY20	75.1%
•	FY21	76.1%

This 76.1% ratio places us in Moody's Baa category



Debt Ratio

	2012	2013	2014	2015	2016	2017	2018	FY19	FY20	FY21
Total Debt	1,006,694,998	974,795,000	1,942,058,278	1,948,060,085	1,908,253,852	1,871,709,071	1,627,340,000	1,687,270,000	1,664,970,000	1,733,640,000
Less Debt Service Funds	(52,496,078)	(45,852,407)	(39,682,742)	(40,816,148)	(41,714,440)	(42,322,319)	(59,269,274)	(56,094,239)	(60,083,857)	(58,412,082)
Less Interest Payable		-	-	-	-	-	-	-	-	<u> </u>
= Debt	954,198,920	928,942,593	1,902,375,536	1,907,243,937	1,866,539,412	1,829,386,752	1,568,070,726	1,631,175,761	1,604,886,143	1,675,227,918
Fixed Assets Net of Depreciation(Net Capital Assets)	1,202,100,960	1,207,642,644	2,196,230,910	2,166,088,317	2,144,929,363	2,082,742,196	1,926,451,932	1,886,223,139	1,871,400,482	1,863,541,611
Plus Net Working Capital	171,727,000	146,187,000	196,658,000	234,559,000	229,806,000	184,217,000	176,022,000	291,048,374	264,446,468	337,262,766
= Adjusted Assets	1,373,827,960	1,353,829,644	2,392,888,910	2,400,647,317	2,374,735,363	2,266,959,196	2,102,473,932	2,177,271,513	2,135,846,950	2,200,804,377
Debt	954,198,920	928,942,593	1,902,375,536	1,907,243,937	1,866,539,412	1,829,386,752	1,568,070,726	1,631,175,761	1,604,886,143	1,675,227,918
Divided by Adjusted Assets	1,373,827,960	1,353,829,644	2,392,888,910	2,400,647,317	2,374,735,363	2,266,959,196	2,102,473,932	2,177,271,513	2,135,846,950	2,200,804,377
= Debt Ratio	69.5%	68.6%	79.5%	79.4%	78.6%	80.7%	74.6%	74.9%	75.1%	76.1%

Coverage Metrics

Fixed Obligation Charge Coverage

Debt Service Coverage – Senior Lien

Debt Service Coverage – Total Debt

Adjusted Debt Service Coverage – Senior Lien

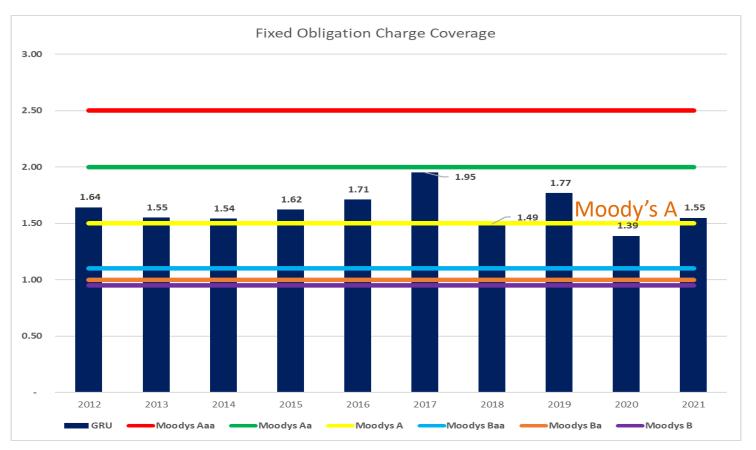
Adjusted Debt Service Coverage – Total Debt

			GRU COVERAGE METRICS TRE	ND	
	FIXED OBLIGATION	DEBT SERVICE COVERAGE	DEBT SERVICE COVERAGE	ADJ. DEBT SERVICE COVERAGE	ADJ. DEBT SERVICE COVERAGE
	CHARGE COVERAGE	SENIOR LIEN DEBT	TOTAL DEBT	SENIOR LIEN DEBT	TOTAL DEBT
FY12	1.64	2.35	2.14	1.80	1.64
FY13	1.55	2.52	2.08	1.88	1.55
FY14	1.54	2.39	2.18	1.69	1.54
FY15	1.62	2.48	2.23	1.81	1.62
FY16	1.71	2.52	2.27	1.90	1.71
FY17	1.95	2.50	2.24	2.18	1.95
FY18	1.49	1.88	1.86	1.51	1.49
FY19	1.77	1.89	1.87	1.79	1.77
FY20	1.39	1.85	1.85	1.39	1.39
FY21	1.55	1.94	1.94	1.55	1.55

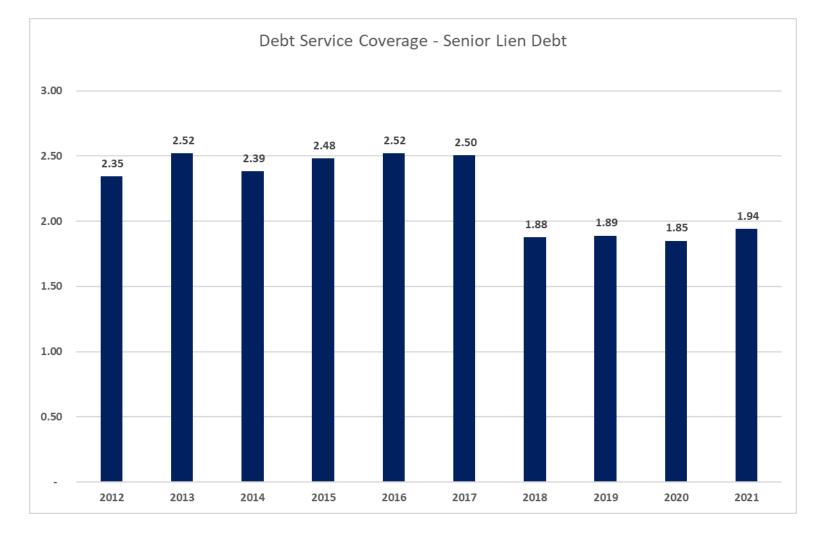
SUMMARY OF COVERAGE METRICS										
	Moody's Aaa	Moody's Aa	Moody's A	Moody's Baa	Moody's Ba	Moody's B	GRU FY21			
Fixed Obligation Charge	> 2.5	2.0 - 2.5	1.5 - 2.0	1.1 - 1.5	1 - 1.1	< 1.0	1.55			
Debt Service - Senior Lien							1.94			
Debt Service - Total Debt				(1)			1.94			
Adjusted Debt Service - Senior Lien							1.55			
Adjusted Debt Service - Total							1.55			

Coverage Metrics

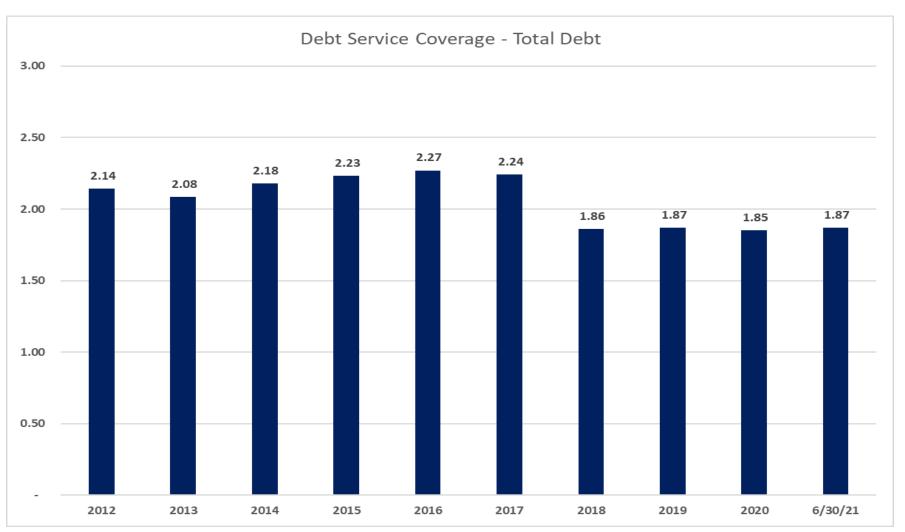
- All five of our Moody's coverage ratios have improved between FYE20 and FYE21, driven largely by lower actual debt service expense per Moody's debt service formula in FY21 vs FY20
- FY21 actual debt service approximately \$4.5M less than FY20, driven by decline in interest rates on variable rate debt. For FY21 vs FY20
 - Principal down \$1.8M
 - Interest down \$5.7M
 - Net swap payments up \$3.0M



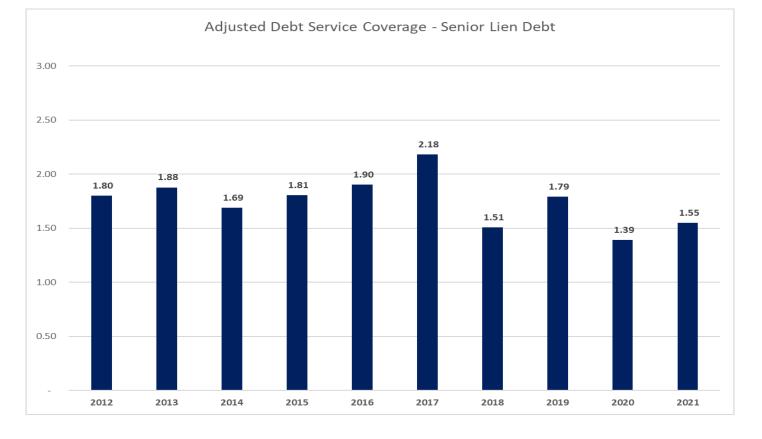
Fixed Obligation Charge Coverage	2012	2013	2014	2015	2016	2017	2018	FY19	FY20	FY21
Total Operating Revenues	348,857,506	348,776,253	405,894,614	425,941,201	433,817,807	460,540,726	402,554,119	416,692,900	390,570,096	408,460,726
Less Amount to be Recovered	-	-	(26,433,241)	(33,560,292)	(33,560,292)	(33,560,292)	-	-	-	-
Less GFT	(36,004,958)	(36,656,458)	(37,316,841)	(34,892,425)	(34,994,591)	(35,814,010)	(36,379,080)	(38,285,001)	(38,285,000)	(38,285,000)
Plus BABS Rebate	5,766,086	5,515,262	5,350,928	5,345,162	5,372,529	5,308,201	5,259,227	5,211,950	5,154,906	5,112,590
Interest income								10,440,000	1,894,000	1,093,496
Plus Other Income (Expense)	3,184,630	2,117,935	924,180	8,290,546	13,987,579	(82,960)	(3,030,651)	(9,029,009)	(7,582,534)	(2,792,815)
= Gross Revenues & Income	321,803,264	319,752,992	348,419,640	371,124,192	384,623,032	396,391,665	368,403,615	385,030,840	351,751,468	373,588,997
Less Total Operating Expenses Net of Dep. & Amort.	(207,140,596)	(214,466,006)	(255,797,502)	(270,982,823)	(280,634,777)	(291,299,667)	(234,856,439)	(232,562,659)	(210,926,728)	(230,738,210)
Plus Moody's Pension Adjustment		-	-	-	2,228,000	17,026,000	980,439	8,817,000	(6,657,000)	<u> </u>
= Funds Available to Meet Fixed Obligations	114,662,668	105,286,986	92,622,138	100,141,369	106,216,255	122,117,998	134,527,615	161,285,181	134,167,740	142,850,787
Divided by Total Debt Service	69,793,875	67,889,965	60,042,322	61,638,072	62,027,441	62,571,817	90,095,336	91,095,669	96,710,070	92,312,499
= Fixed Obligation Charge Coverage	1.64	1.55	1.54	1.62	1.71	1.95	1.49	1.77	1.39	1.55



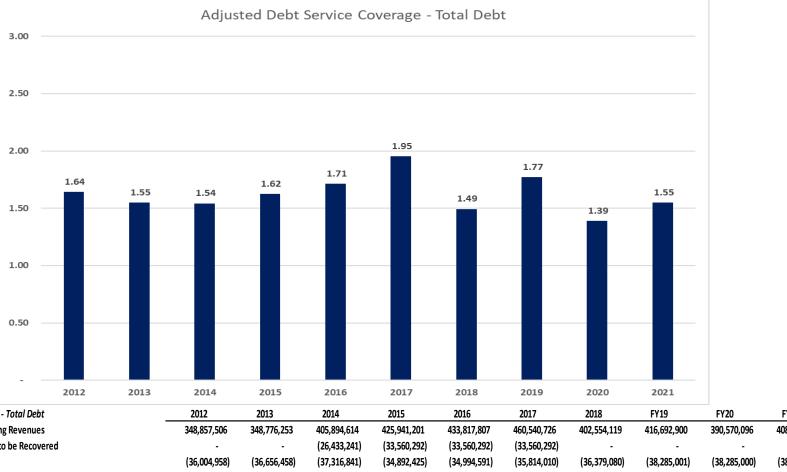
Debt Service Coverage - Senior Lien Debt	2012	2013	2014	2015	2016	2017	2018	FY19	FY20	FY21
Net Revenue in Accordance with Bond Resolution (F/S)	149,549,879	141,497,780	130,842,529	137,657,063	140,800,171	140,243,923	167,594,969	170,665,082	178,852,341	178,950,973
Senior Lien Debt Service	63,755,940	56,101,372	54,860,040	55,461,104	55,821,582	55,988,596	89,235,841	90,191,176	96,710,070	92,312,499
Debt Service Coverage - Senior Lien Debt	2.35	2.52	2.39	2.48	2.52	2.50	1.88	1.89	1.85	1.94



Debt Service Coverage - Total Debt	2012	2013	2014	2015	2016	2017	2018	FY19	FY20	6/30/21
Net Revenue in Accordance with Bond Resolution	149,549,879	141,497,780	130,842,529	137,657,063	140,800,171	140,243,923	167,594,969	170,665,082	178,852,341	134,845,965
Total Debt Service	69,793,875	67,889,965	60,042,322	61,638,702	62,027,441	62,571,817	90,095,336	91,095,669	96,710,070	72,203,825
Debt Service Coverage - Total Debt	2.14	2.08	2.18	2.23	2.27	2.24	1.86	1.87	1.85	1.87



Adjusted Debt Service Coverage - Senior Lien Debt	2012	2013	2014	2015	2016	2017	2018	FY19	FY20	FY21
Total Operating Revenues	348,857,506	348,776,253	405,894,614	425,941,201	433,817,807	460,540,726	402,554,119	416,692,900	390,570,096	408,460,726
Less Amount to be Recovered	-	-	(26,433,241)	(33,560,292)	(33,560,292)	(33,560,292)	-	-	-	-
Less GFT	(36,004,958)	(36,656,458)	(37,316,841)	(34,892,425)	(34,994,591)	(35,814,010)	(36,379,080)	(38,285,001)	(38,285,000)	(38,285,000)
Plus BABS Rebate	5,766,086	5,515,262	5,350,928	5,345,162	5,372,529	5,308,201	5,259,227	5,211,950	5,154,906	5,112,590
Interest income								10,440,000	1,894,000	1,093,496
Plus Other Income (Expense)	3,184,630	2,117,935	924,180	8,290,546	13,987,579	(82,960)	(3,030,651)	(9,029,009)	(7,582,534)	(2,792,815)
= Gross Revenues & Income	321,803,264	319,752,992	348,419,640	371,124,192	384,623,032	396,391,665	368,403,615	385,030,840	351,751,468	373,588,997
Less Total Operating Expenses Net of Dep. & Amort.	(207,140,596)	(214,466,006)	(255,797,502)	(270,982,823)	(280,634,777)	(291,299,667)	(234,856,439)	(232,562,659)	(210,926,728)	(230,738,210)
Plus Moody's Pension Adjustment		-	-	-	2,228,000	17,026,000	980,439	8,817,000	(6,657,000)	
= Net Revenues	114,662,668	105,286,986	92,622,138	100,141,369	106,216,255	122,117,998	134,527,615	161,285,181	134,167,740	142,850,787
Divided by Senior Lien Debt Service	63,755,940	56,101,372	54,860,040	55,461,104	55,821,582	55,988,596	89,235,841	90,191,176	96,710,070	92,312,499
= Adjusted Debt Service Coverage - Senior Lien Debt	1.80	1.88	1.69	1.81	1.90	2.18	1.51	1.79	1.39	1.55



Adjusted Debt Service Coverage - Total Debt	2012	2013	2014	2015	2016	2017	2018	FY19	FY20	FY21
Total Operating Revenues	348,857,506	348,776,253	405,894,614	425,941,201	433,817,807	460,540,726	402,554,119	416,692,900	390,570,096	408,460,726
Less Amount to be Recovered	-	-	(26,433,241)	(33,560,292)	(33,560,292)	(33,560,292)	-	-	-	-
Less GFT	(36,004,958)	(36,656,458)	(37,316,841)	(34,892,425)	(34,994,591)	(35,814,010)	(36,379,080)	(38,285,001)	(38,285,000)	(38,285,000)
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Plus Moody's Pension Adjustment	-	-	-	-	2,228,000	17,026,000	980,439	8,817,000	(6,657,000)	<u>-</u>
= Net Revenues	114,662,668	105,286,986	92,622,138	100,141,369	106,216,255	122,117,998	134,527,615	161,285,181	134,166,930	142,850,787
Divided by Total Debt Service	69,793,875	67,889,965	60,042,322	61,638,072	62,027,441	62,571,817	90,095,336	91,095,669	96,710,070	92,312,499
= Adjusted Debt Service Coverage - Total Debt	1.64	1.55	1.54	1.62	1.71	1.95	1.49	1.77	1.39	1.55



Gainesville Regional Utilities

2021 Series A

Fitch Ratings
June 11, 2021



Participants

	lssuer: Gainesville Regional Utilities	5		
Participant	Position	Contact Information		
Lauren Poe	Mayor	(352) 334-5016		
Ed Bielarski	General Manager for Utilities	(352) 393-1032		
Thomas Brown	Chief Operating Officer	(352) 393-1032		
Claudia Rasnick	Chief Financial Officer	(352) 393-1313		
	Financial Advisor: Public Financial Management,	Inc.		
Participant	Position	Contact Information		
Chris Lover	Managing Director	(704) 319-7922		
Rohil Chekuri	Senior Analyst	(704) 319-7940		
	2021 Series A Co-Senior Manager and E Barclays	Bookrunner:		
Participant	Position	Contact Information		
Brian Middlebrook	Director	(212) 526-4194		
Chaffin Snider	Director	(212) 526-4914		
Jinuk Hah	Vice President	(212) 412-3189		
2021 Series A Co-Senior Manager: BofA Securities				
Participant	Position	Contact Information		
Andrew Hildreth	Director	(646) 743-1607		
Jill Sternthal	Associate	(646) 743-1417		



Transaction Overview

	Utilities System Revenue Bonds 2021 Series A	Utilities System Forward Delivery Direct Purchase Bonds, 2022 Series A	
Par*	\$101.525 million	\$66.075 million	
Lien	Senior	Senior	
Tax Status	Tax-exempt	Tax-exempt	
Expected Amortization*	2024 – 2031; 2042-2051	2023 – 2028	
Interest	Fixed Rate First Interest Payment on October 1, 2021	Direct Purchase	
Purpose	 Paying the costs of the acquisition, construction and equipping of certain capital improvements to the System Paying the costs related to the issuance of the 2021 Series A Bonds 	Forward current refunding of 2012 Series A Bonds	
Co-Senior Managers	Barclays, BofA Securities	TBD	
Co-Managers	Citi, Goldman Sachs, Wells Fargo Securities	N/A	
Selling Group	TD Securities, JP Morgan	N/A	
Pricing*	Tuesday, July 20, 2021	Tuesday, July 20, 2021	
Closing*	Wednesday, August 11, 2021	Wednesday, August 3, 2022	



^{*}Preliminary subject to change

City and GRU Governance



Desmon Duncan-Walker Commissioner (Dist. 1)



Harvey Ward Commissioner (Dist. II)



David Arreola Commissioner (Dist. III)



Lauren Poe Mayor



Adrian Hayes-Santos Commissioner (Dist. IV)



Reina Saco Commissioner (At-large)



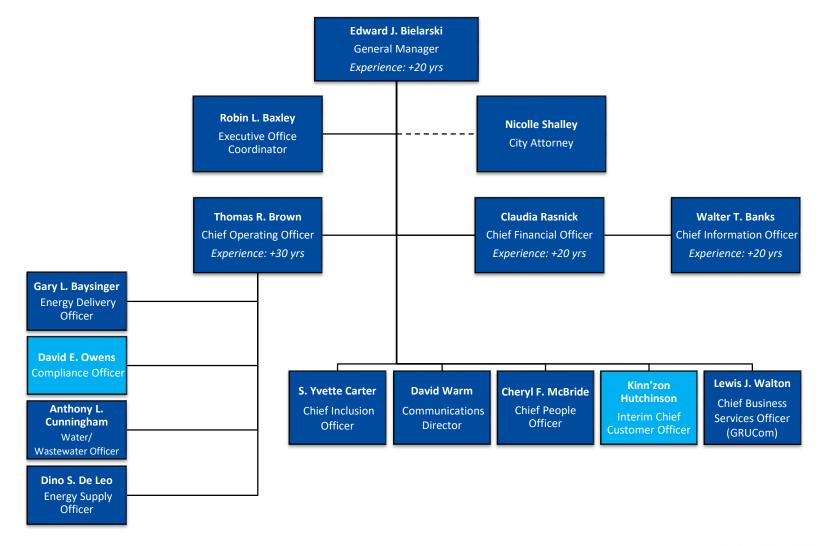
Gail Johnson Commissioner (At-large)



- Gainesville's City Commission performs such duties as passing the City's budget, setting the millage rate and approving the ordinances and resolutions.
- The Commission consists of seven members: four Commissioners are elected from single member districts, two Commissioners are elected at-large, and one member is elected as Mayor.
- In the spring of 1998, Gainesville citizens voted for their first elected mayor in 72 years.



The Management Team has Extensive GRU and Utility Experience





GRU is in a State of Renewal

- Completed Electric System upgrade at Murphree Water Plant (60 year-old system)
- Replaced 56 year-old turbine generator at original power plant (Kelly)
- Retrofitted DH2 coal plant to operate at 100% natural gas
- Plans approved to replace over 200,000 meters as part of AMI program
- Plans to upgrade Customer Information System software (13 year-old system)
- Replaced older debt through refinancing which saved \$134 million in future debt
- Responded to COVID by waiving customer fees and extending payment terms
- Executed a 20-year solar PPA with Origis



Outline

- Resiliency and Reliability
- Strategic Focus on Renewables
- Service Territory and Customers
- 2021 Budget (Forecasts, rates and financial metrics)
- Debt Management and Plan of Finance
- Summary



Resilience and Reliability



COVID Impacts

- Minimal impact on unit sales
 - Slight increase in residential sales, minimal decrease in commercial sales
- Increased liquidity with additional \$50 million taxable line of credit
- Refined & improved continuity plans
- Seamless transition to remote work
- Waived customer fees, extended payment terms, offered installment payment plans



COVID Impacts on Unit Sales

FY20 UNIT SALES

				Volume [Difference	% Diffe	rence
	Approved Budget	Post – COVID Budget (April, 2020)	Actual	vs Approved	vs Post- COVID	vs Approved	vs Post- COVID
			ELECTRIC S	SYSTEM MWH			
Residential Non-	839,303.7	846,598.3	847,561.8	8,258.1	963.5	0.98%	0.11%
Residential	961,301.3	918,011.2	932,543.4	(28,757.9)	14,532.2	-2.99%	1.58%
			WATER SY	STEM KGAL			
Residential Non-	4,369,304.3	4,347,029.6	4,332,503.0	(36,801.3)	(14,526.6)	-0.84%	-0.33%
Residential	2,894,928.3	2,734,073.1	2,781,977.0	(112,951.3)	47,903.9	-3.90%	1.75%
			WASTEWATER	R SYSTEM KGA	\L		
Residential Non-	3,307,208.1	3,278,989.3	3,257,003.0	(50,205.1)	(21,986.3)	-1.52%	-0.67%
Residential	1,518,351.7	1,450,208.3	1,356,706.0	(161,645.7)	(93,502.3)	-10.65%	-6.45%
			GAS SYST	EM THERMS			
Residential Non-	8,157,961.6	8,174,733.6	7,124,150.0	(1,033,811.6)	(1,050,583.6)	-12.67%	-12.85%
Residential	14,287,773.0	13,243,813.9	13,420,412.0	(867,361.0)	176,598.1	-6.07%	1.33%



Risk Management – Gas Supply and Plant Winterization

- GRU's diversity of fuel sources paid dividends during the Florida 2020 winter event spawned by Texas power crisis.
 - Remain less dependent on Natural Gas electric generation (State 87%, GRU 62%)
 - Unable to purchase gas for five days due minimal allocation. GRU switched to liquid fuel, wood and coal and remained on solid fuel the entire time
 - Continued to supply gas to our LDC customers
 - Able to export 100 MW's of excess generation capacity during the event netting additional revenue
 - Participated in ERCOT lessons learned discussions as applicable to Florida
 - Revisited the winterization protocols and procedures being used at the generation facilities



Hurricane Preparation

- Hurricane preparation is a year round effort
- Looking for 2021 to return to normal hurricane response protocols
- Pandemic and continuity of business plans have all been updated
- GRU participates in the Statewide hurricane table top drills
- Physical storm inventories have been checked for adequacy
- Working with FEMA funds to remove tree cables in certain sections, hardening those areas
- Maintain a \$3 million tree trimming program to control vegetation outages
- Hurricane planning group meets regularly
- All employees assigned gray sky roles
- Managers participate in incident command workshops and training per FEMA guidelines



Cybersecurity

GRU continues to take a proactive approach

- Incident Response Playbooks & Tabletop Exercises
- Quarterly review and maintenance of Business Critical
- Diversification and Resilience of Internet Connectivity with a 3d party
- Aligning current policies, guidelines and standards to NIST Cybersecurity
 Framework 1 1
- Coordinate & Facilitate Vulnerability Assessment's and Penetration testing
- Monthly Department of Homeland Security Cybersecurity & Infrastructure
 Agency External Vulnerability Assessments and also planned Bi-Annual Internal
 Penetration Testing
- Implement Real-Time Reporting aligned to Policy Requirements
- Getting the word out! Through communications and training across GRU
 - April's Cybersecurity Week: 4 breakout sessions with cybersecurity topics,
 5 separate communications
 - October: National Cybersecurity Awareness Month: 8 or more breakout sessions with a guest speaker closing the event
 - Continue to focus on training, both staff as well as the IT team



Strategic Focus on Renewables



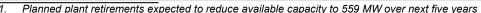
Continued Evolution to Net-zero Carbon Emissions

- State-wide leader producing over 30% of our generation from net-zero carbon sources in April 2021
- Plans haven't stopped there:
 - By 6/30/21 DH-2 conversion to 100% gas capability expected to be completed by 6/30/21 projecting to reduce CO2 production by 40%
 - By 6/15/21 The retrofit of Kelly CC will reduce GRU's overall emissions and increase efficiency of the steam turbine and add an additional 4 to 6 MW's of output
 - By 12/31/22 50 MW Origis solar project expected be in commercial operations
- Future Plans:
 - Celebrate success of significantly reducing carbon footprint
 - Educate community about the next technological step required (e.g. energy storage)
 - Remove barriers towards reaching 2045 net-zero carbon emission goal



Electric System: Promoting Fuel Diversification and Renewables

Existing Generating Resources Net Summer Expected Capability Primary **Alternative** In-Service Retirement **Plant** Fuel Fuel Date (MW) Owned Resources J. R. Kelly Steam Unit 8 Waste Heat 1965 / 2001 2035 36.0 Combustion Turbine 4 Natural Gas Distillate Fuel Oil 2001 2051 72.0 Total 108.0 **Deerhaven Generating Station** Bituminous Steam Unit 2 Coal 1981 2031 228.0 75.0 Steam Unit 1 Natural Gas Residual Fuel Oil 1982 2022 Combustion Turbine 3 Natural Gas Distillate Fuel Oil 1996 2046 71.0 Combustion Turbine 2 Natural Gas Distillate Fuel Oil 1976 2026 17.5 Combustion Turbine 1 Natural Gas Distillate Fuel Oil 1976 2026 17.5 Total 409.0 **South Energy Center** SEC-1 Natural Gas 2009 2039 3.8 SFC-2 Natural Gas -2017 2047 7.4 Total 11.2 Deerhaven Renewable (DHR Biomass Plant) **Biomass** 2013 2043 103.0 **Total Owned Resources** 631.2 **Power Purchase Agreements** Baseline Landfill Landfill Gas -3.7 Total Available Capacity¹ 634.9 Peak Load² 425.0

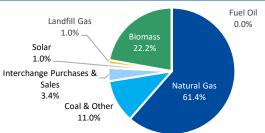


^{2.} FY20 peak load. Max projected load over next five years is 425.0 MW

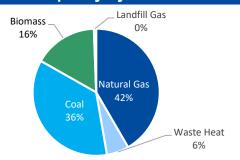
FY 2012 Dispatch by Fuel Source



Net Energy Requirements by Fuel Source³



FY 2021 Capacity by Fuel Source





^{3.} Net Energy Requirement by Fuel Source for the Period Ended March 31, 2021

Existing Renewable Energy GRU Has a Very Strong Renewable Energy Portfolio

- GRU has a <u>very strong</u> renewable portfolio, which accounts for over 20% of delivered energy
 - The Southeast is well behind with the penetration of renewables at ~6%
- Since 2006, renewable energy and carbon management strategies became a major component of GRU's long-term power supply acquisition program
- These renewable resources include the purchase of energy generated by landfill gas, biomass and solar
- First utility in the nation to adopt a European-style solar feed in tariff ("FIT") in March 2009.
 Approximately 18.6 MW of solar PV capacity was installed and continues to supply energy to the System

Dispatch by Fuel Source Comparision ¹				
Fuel	U.S.	Southeast	Florida	GRU
Coal	18.8%	14.9%	6.7%	11.0%
Petroleum	0.4%	0.3%	0.7%	0.0%
Natural Gas	39.6%	48.7%	76.0%	64.8%
Nuclear	19.2%	25.1%	11.9%	0.0%
Renewable (incl. Hydro)	22.8%	8.8%	6.6%	24.2%

U.S., Southeast, and Florida data from 2020 Energy Information Administration; GRU data from 2021



Significant Shift in Carbon Intensity Since 2010

	2010	2018	2019	2020
CO2 from Owned Generation (metric tons)	1,639,854	1,059,529	986,535	940,383
CO2 from Contracted Generation (metric tons)	127,486	8,309	33,181	37,926
Total CO2 emissions (metric tons)	1,767,340	1,067,838	1,019,716	978,309
Change since 2010		-45	%	
Energy from Coal Resources (MWh)	1,322,924 MWh	460,291 MWh	449,200 MWh	215,493 MWh
Change since 2010		-84	%	

- GRU has seen significant reductions in CO2 emissions since 2010 (-45%)
- Energy provided by coal is 84% lower in 2020 versus a decade ago
- Transition continues in earnest
 - Continued integration of Deerhaven Renewables
 - Solar development (50MWs)
 - Gasification of Deerhaven 2
- Efforts of UAB and City Commission to move to 100% renewable by 2045



Service Territory and Customers



Top Customers Diverse Customer Base with Limited Concentration

The top 10 and top 20 customers across all systems account for 17.1% and 21.5% of revenues respectively

	Electric System	
#	Customer	% of Electric Revenue
1	GRU	2.8%
2	SHANDS	2.2%
3	Alachua County Public Schools	2.1%
4	VA Medical Center	1.7%
5	City of Gainesville	1.7%
6	North FL Regional Medical Center	1.7%
7	Publix Super Markets Inc	1.7%
8	University of Florida	1.5%
9	Alachua County Board of Comm	1.2%
10	Sivance, LLC	0.7%
	Top 10 Electric Customers	17.3%
	FY20 Electric Revenue ¹ (000)	\$274,426

	Gas System		
#	Customer	% of Gas Revenue	
1	University of Florida	7.1%	
2	VA Medical Center	3.2%	
3	North FL Regional Medical Ctr	2.7%	
4	WCA of Florida, LLC	2.1%	
5	Alachua County Board of Comm	1.4%	
6	Florida Power Corporation	1.4%	
7	Sivance, LLC	1.2%	
8	SHANDS	1.2%	
9	Preferred materials Inc	1.1%	
10	Ology Bioservices Inc	1.1%	
	Top 10 Gas Customers	22.5%	
	FY20 Gas Revenue ¹ (000)	\$24,819	

	Water System		
#	Customer	% of Water Revenue	
1	University of Florida	5.4%	
2	GRU	1.4%	
3	North FL Regional Medical CTR	0.8%	
4	City of Gainesville	0.6%	
5	SHANDS	0.6%	
6	Alachua County Public Schools	0.6%	
7	VA Medical Center	0.6%	
8	Celebration Pointe Holdings LLC	0.5%	
9	Alachua County Board of Comm	0.5%	
10	Sivance LLC	0.4%	
	Top 10 Water Customers	11.3%	
	FY20 Water Revenue ¹ (000)	\$37,355	

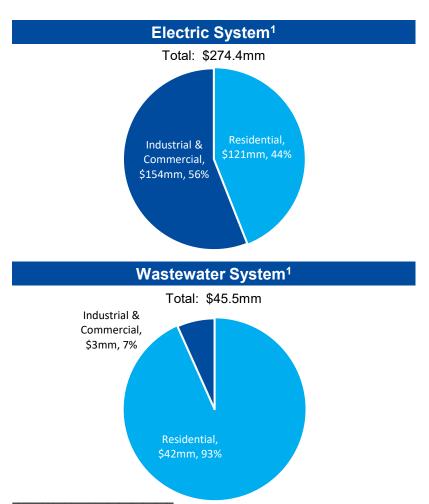
	Wastewater System		
#	Customer	% of Wastewater Revenue	
1	University of Florida	1.0%	
2	North Fl Regional Medical Center	0.9%	
3	Sivance LLC	0.7%	
4	SHANDS	0.7%	
5	Alachua County Board of Comm	0.6%	
6	City of Gainesville	0.6%	
7	ST of FL Dept of CH & Fam SVC	0.5%	
8	Beazer East Inc	0.5%	
9	Celebration Pointe Holdings, LLC	0.4%	
10	Cabot Carbon Oper Jump Start	0.4%	
	Top 10 Wastewater Customers	6.3%	
	FY20 Wastewater Revenue ¹ (000)	\$45,503	

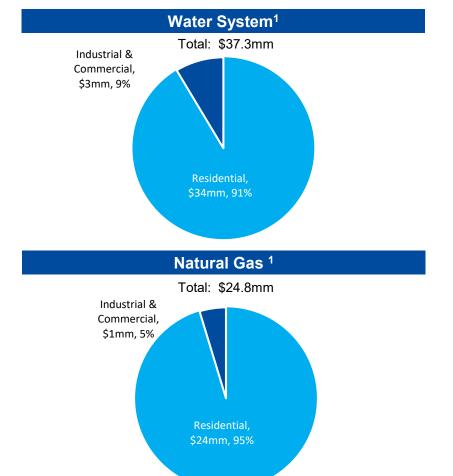
	GRUCom	
#	Customer	% of GRUCom Revenue
1	Alachua County Board of Comm	9.6%
2	GRU	9.0%
3	City of Gainesville	7.1%
4	Verizon Wireless Personall Comm	6.9%
5	Alachua County Public Schools	6.9%
6	AT&T Wireless	5.1%
7	T-Mobile USA Inc	4.4%
8	Interstate Fibernet Inc	2.8%
9	Florida Phone Systems	2.3%
10	Accelerationnet	2.0%
	Top 10 GRUCom Customers	56.1%
	FY20 GRUCom Revenue ¹ (000)	\$13,363



^{1.} Management prepared breakout of each business unit revenues (unaudited)

Customer Mix





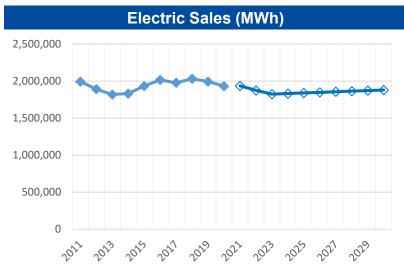
Management prepared breakout of each business unit revenues (unaudited) for FY20 Numbers may not add due to rounding

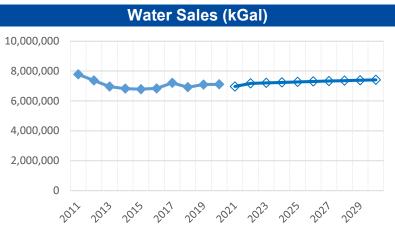


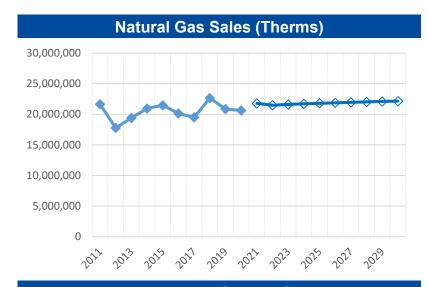
2021 Budget (Forecasts, Rates and Financial Metrics)



Sales History and 2021 Forecast Promoting Conservative Budgeting



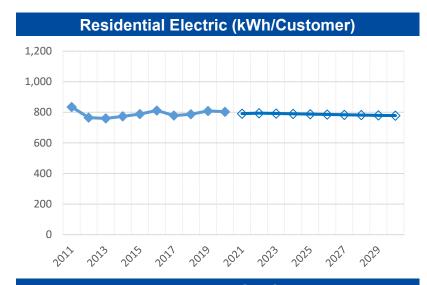


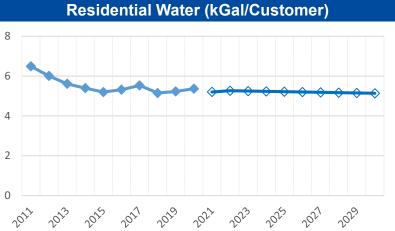


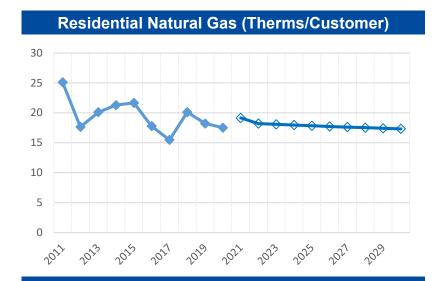




Residential Average Use











Electric System Historical and Projected Bill Increases (%)

	Total Residential Bill Percentage Increase/(Decrease)1
Historical (Fiscal Year Beginning):	
October, 1 2015	(5.24)%
October, 1 2016	(2.04)%
October, 1 2017	0.88%
February, 1 2018 ²	(8.02)%
October, 1 2018	1.55%
October, 1 2019	7.13%
October, 1 2020	(6.46)%
Projected (Fiscal Year Beginning): ³	
October, 1 2021	5.78%
October, 1 2022	2.76%
October, 1 2023	2.76%
October, 1 2024	2.77%
October, 1 2025	2.77%

Based on residential monthly bill at 1,000 kwh.
Changes resulting from the acquisition of the DHR Biomass Plant
All changes in the System's revenue requirements are subject to approval by the City Commission, which usually occurs in conjunction with its approval of the System's annual budget



Florida Utility Rate Comparison Addressing Rate Competitiveness

Total Monthly Cost of Electric, Gas, Water and
Wastewater Services for Residential Customers in Selected Florida Locales¹

	Based Upon Typical Average Usage by Residential Customers of the System ²	Based Upon Standard Industry Usage Benchmarks ³		
Pensacola	\$223.01	\$286.33		
Clay County	\$201.70	\$241.42		
Ocala	\$201.39	\$239.85		
Ft. Pierce	\$199.49	\$252.96		
Orlando	\$195.11	\$238.42		
Jacksonville	\$192.26	\$240.47		
Lakeland	\$190.85	\$232.65		
Tallahassee	\$189.76	\$240.22		
Kissimmee	\$186.80	\$227.78		
Tampa	\$184.74	\$235.94		
Gainesville Regional Utilities	\$184.26	\$239.92		

^{3.} Monthly costs of service have been calculated based upon standard industry benchmarks for average annual usage by residential customers, as follows: for electric service: 1,000 kWh; for natural gas service: 25 therms; for water service: 7,000 gallons of metered water; and for wastewater service: 7,000 gallons of wastewater treated.



^{1.} Based upon rates in effect for January 2021 by the actual providers of the specified services in the indicated locales, applied to the noted billing units. Excludes public utility taxes, sales taxes, surcharges, and franchise fees.

^{2.} Monthly costs of service have been calculated based upon typical average annual usage by residential customers of the System as follows: for electric service: 800 kWh; for natural gas service: 20 therms; for water service: 5,000 gallons of metered water; and for wastewater service: 4,000 gallons of wastewater treated.

General Fund Transfers

General Fund Transfer Formula

- The City Commission established a General Fund transfer formula for FY15 through FY19
- The formula established the base amount in FY15, less the amount of ad valorem revenue received annually by the City from the DHR Biomass Plant
- The FY15 base transfer amount increases each fiscal year by 1.5% though FY19
- The City Commission established the transfer amount at \$38,285,000 for FY20 and FY21
- The City Commission has established the transfer amount at \$36,283,000 for FY22
- During the FY22 budget hearings, the City Commission has asked staff to come back to the Commission with a resolution to reduce the transfer by \$2 million per year, each year though FY27



FY19 General Fund Transfer as % of Opera	iting Revenue ¹
Tallahassee	17.4
Orlando Utilities Commission	13.2
Lakeland	12.2
Kissimmee	9.4
Gainesville Regional Utilities	9.2
Leesburg	8.7
JEA	7.2
Lincoln Neb. Electric System	6.3
Fort Pierce	6.0
Winter Park	5.7
Jacksonville Beach Combined Utility	4.2
Colorado Springs Utilities	4.1
Chattanooga Electric Power Board	3.4
Springfield Mo. Public Utility	3.3
Springfield Mo. Public Utility	3.3

1. Source: Fitch Public Power FACT 2020



Financial Metrics

	2019	2020	2021	2022	2023	2024
Total Revenue	410,203	395,465	411,600	422,962	427,948	431,369
Total O&M Expenses	239,538	216,613	235,427	243,416	243,423	248,965
Net Revenues	170,665	178,852	176,173	179,546	184,525	182,404
Uses of Net Revenues						
Debt Service	91,096	96,711	94,213	97,013	102,387	100,552
UPIF	41,284	43,857	43,675	44,248	43,853	43,567
General Fund Transfer	38,285	38,285	38,285	38,285	38,285	38,285
Total Uses of Net Revenues	170,665	178,853	176,173	179,546	184,525	182,404
Revenues in Excess of Targets						
Debt Service Coverage	1.87	1.85	1.87	1.85	1.80	1.81
Fixed Charge Coverage	1.45	1.45	1.46	1.46	1.43	1.43
Operating Cash	27,506	34,500	27,506	27,506	27,506	27,506
Rate Stabilization Fund Cash	56,942	62,946	50,703	63,179	67,535	78,042
UPIF Cash	27,687	51,668	47,320	18,336	11,939	19,106
Total Cash	112,135	149,114	125,529	109,021	106,980	124,654
Total Days Cash on Hand	176	258	195	163	160	183
•						
Total Cash	112,135	149,114	125,529	109,021	106,980	124,654
Authorized but Unissued Commercial Paper	150,000	150,000	150,000	150,000	150,000	150,000
Authorized but Undrawn Lines of Credit	25,000	75,000	75,000	75,000	75,000	75,000
Total Liquidity	287,135	374,114	350,529	334,021	331,980	349,654
Total Liquidity Days on Hand	451	647	543	501	498	513
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Debt Management and Plan of Finance



Future Capital Plans and Funding Sources

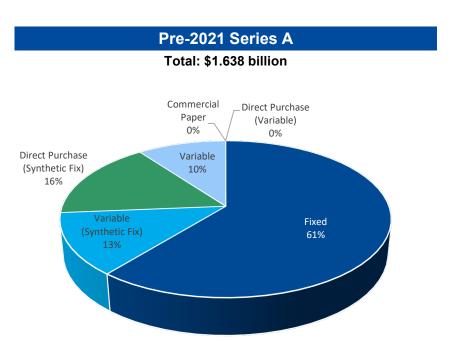
	Summary of C	Capital Improveme	ent Program – So	urces and Uses		
	2021	2022	2023	2024	2025	Total
Use of Funds:						
Construction Projects:						
Electric	38,302,466	59,384,613	43,713,757	29,796,717	32,393,436	203,590,989
Gas	10,239,566	4,490,414	3,195,132	3,146,139	3,502,900	24,574,151
Water	19,936,447	12,127,680	10,922,117	11,852,500	11,777,500	66,616,244
Wastewater	31,307,711	25,516,492	29,908,552	28,172,000	24,226,000	139,130,755
GRUCom	1,563,810	1,180,801	1,110,442	2,032,644	3,100,164	8,987,861
Total Construction	101,350,000	102,700,000	88,850,000	75,000,000	75,000,000	442,900,000
Sources of Funds:						
Bond Financing	38,600,000	38,600,000	38,600,000	38,600,000	38,600,000	193,000,000
Revenues	62,750,000	64,100,000	50,250,000	36,400,000	36,400,000	249,900,000
Total Sources	101,350,000	102,700,000	88,850,000	75,000,000	75,000,000	442,900,000

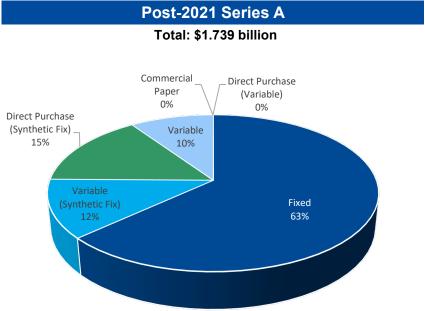




Debt Management Moving Towards a More Fixed Rate Portfolio

- GRU's overall debt structure remains rooted in a majority of fixed rate bonds
- Fixed and synthetically fixed debt accounts for 90% of total pro-forma debt







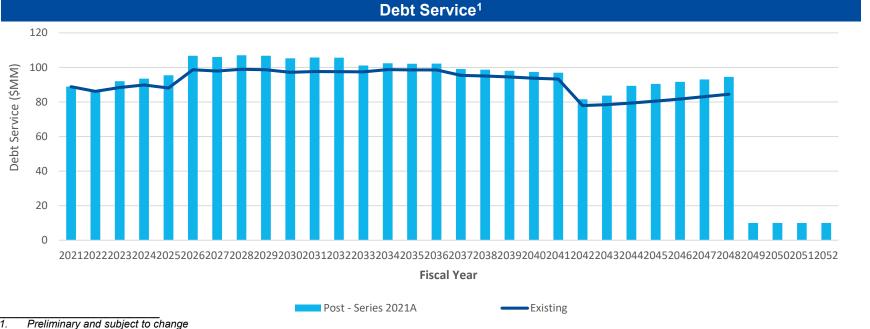
2021 Series A Transaction

Purpose of 2021 Series A Transaction

- GRU's 2021 Series A financing will provide funds for
 - paying the costs of the acquisition, construction and equipping of certain capital improvements to the System
 - paying the costs of issuance related to the transaction
- Ratings are expected by July 9, 2021

Anticipated Schedule¹

Roadshow / POS Available	• July 12
Pricing	• July 20
Closing	August 11





Summary



Summary

GRU Continues to Adapt and Excel

- Providing resiliency and reliable service through COVID protocols, storm preparedness and cybersecurity
- Employing strategic focus on renewables
- Improving rate competitiveness
- Continuing to serve diverse and growing customer base

GRU Continues to Maintain its Historical Credit Strengths

- Continual support of the City Commission
- Strong debt service coverage and days cash (reflecting City Commission Cash Balance Study)
- Resourcing a significant portion of capital needs internally
- Continuing to exceed established liquidity targets
- Prudent mix of fixed and variable rate debt

