From: R. Patrick Hill
To: Bielarski, Edward J
Subject: Re: Gainesville Sun
Date: Sunday, February 26, 2017 7:58:24 AM

Ed

Onward! In the role we have enjoyed for over 30 years working mostly direct for CEO's or Boards, I have always tried to live by the mantra that our job was to be in the background, amplifying the strength of those we work for. Clearly educating the Board so they can make good decisions while facilitating the deal is the right way to go.....ultimately helping them to look good to the citizens they represent.

In your case it's a win win, as the citizens they represent are the customers you serve! While there are difficult days ahead, I feel confident this is going to have a good ending.....which will be a new, good beginning for GRU.

Best.....

Sent from my iPad

> On Feb 25, 2017, at 2:05 PM, Bielarski, Edward J <BielarskiEJ@gru.com> wrote:
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> Pat,
>
> Really enjoyed your team. Great folks. Thanks for your thoughts. I took the opportunity to fill the Commissioners in this morning with a summary of how we got here and why. In the form of a white paper, I sent them what I called "A Blueprint to a Buyout" in which I give them a collective response to how the idea formed, how the understanding was developed, why it was necessary for an MOU and next steps. It is a little unorthodox, but necessary in todays politics in G-ville. All Commissioners given the same information with no surprises. I can not afford being accused of back room deals. Curious as to your thoughts.
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> Edward Bielarski Jr
> General Manager
> Gainesville Regional Utilities
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> -----Original Message-----
> From: R. Patrick Hill [mailto:phill@hcpassociates.com]
> Sent: Saturday, February 25, 2017 11:53 AM
> To: Bielarski, Edward J
> Subject: Gainesville Sun
>
> Ed
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> This mornings article seemed on target and fair. While it got the big pix, it led one to the point of view that it is intended to fix an error and that it will be well vetted. All good, although understandably frustrating that it is out in the public before a chance to advance discussions on the MOU before releasing. The reader comments were interesting.
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> Again, we truly enjoyed the meeting yesterday and feel we got a lot of open and honest feedback....as well as some expected and unexpected bias. Clearly there is much to review and contemplate in shaping the essential go forward approach. And I look forward to discussing progress as the plan takes shape.
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> On the trip back, I learned that Magi expressed some disappointment that we did not use the

sessions for specific goal setting.....something very hard for outsiders to do and not part of our plan. As we discussed in our post event session, we are advocates of,esta
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> Ideally we will help build the framework for a go-forward plan
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>
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> Sent from my iPad
> <MOU Facts.docx>