From:	Baysinger, Gary L
To:	Brown, Thomas R
Cc:	Bielarski, Edward J; Beaulieu, David E; Mathews, James J
Subject:	RE: 100W MV Downtown Replacements
Date:	Wednesday, January 18, 2017 5:28:54 PM

Tom,
No the city is providing an account number for us to charge all installation costs for the replacement of the poles and light's downtown because of the sense of urgency (failing lights / fiberglass poles & no parts). Also we will apply the previous rates to the new lights with an MOU until new rates for LED's are agreed upon by City / GRU and Commission. Dave has resent the proposed rates to them for the downtown Acorn 100 Watt lights minus the pole installation and I see this as option #2 from the cities white paper. They also stated and we agreed that GRU should take back ownership of the currently installed lights behind the meters. This will require us to develop rates for those existing fixtures as well. I stated to Teresa we want to continue to build a relationship with them as our customer however we cannot lose money and she agreed. Dave is drafting our response to the city white paper to assure all the facts are stated and we proceed to commission with a unified message.

Let's discuss tomorrow or when you have a minute.
Thank You,
Gary

-----Original Message-----
From: Brown, Thomas R
Sent: Wednesday, January 18, 2017 3:44 PM
To: Baysinger, Gary L
Cc: Bielarski, Edward J; Beaulieu, David E
Subject: Re: 100W MV Downtown Replacements

Thanks Gary,

Is Stephan suggesting GRU should replace the existing obsolete light fixtures and poles with new equipment that is LEDs at the existing billing rates?
Where did Dave B come in rate wise when doing a whole fixture and pole changeout? I know with just a fixture head replacement of an equivalent wattage, there was a proposed rate decrease.
Which option on the cities white paper did this option mirror if any?

That stated. Downtown lights need to be upgraded and glad we are teaching a position to move forward.

Tom Brown
Sent from my iPhone

> On Jan 18, 2017, at 3:17 PM, Baysinger, Gary L <BaysingerGL@gru.com> wrote:
>
> FYI
>
> From: Broadus, Stefan M.
> Sent: Wednesday, January 18, 2017 3:07 PM
> To: Mathews, James J
> Cc: Scott, Teresa A.; Baysinger, Gary L; Sparks, David W; Beaulieu, David E
> Subject: 100W MV Downtown Replacements
>
> Hey Jim,
>
> Thanks for the productive meeting this morning. As we discussed, attached is a map and list of the 100W Mercury Vapor pedestrian light fixtures downtown. There are a total of 88 and all showed as being on fiberglass poles. There should be enough funding in the downtown lighting capital account to

cover the replacement 3000K LED luminaires and concrete poles. Let me know of a schedule once you gather more information. I would like to be able to communicate this to some interested parties. The City would like to proceed immediately.
>
> The City would prefer an MOU that maintains the existing MV rental rate for these fixtures until a more formal rate is agreed upon by the City Commission at which point a lump sum corrective credit could be applied to the light bill. A similar credit was applied recently when a billing inconsistency was discovered.
>
> Thanks,
> Stefan
>
> Stefan Broadus, PE
> Project Engineer IV
> Public Works - City of Gainesville
> (352) 393-8406
>
> <100MV Replacements.pdf>
> <MV100 List.xlsx>